

Access to Opportunities

Doing Business with the Port Authority of NY & NJ

Welcome to the Port Authority of New York and New Jersey! The Port Authority of New York and New Jersey (PANYNJ) has a wealth of opportunities for minority and women-owned, small, and disadvantaged business enterprises (MWSDBEs) and service-disabled veteran owned- businesses (SDVOBs) to provide their unique perspectives and philosophies and to help keep our region moving.

This quick guide will help you gain access to contract opportunities with the PANYNJ. For additional information and resources, please contact us at paprocure@panynj.gov.

1

STEP

Learn About the PA's Procurement Processes

[A Guide to Procurement at the Port Authority of New York and New Jersey](#) provides an overview of what your company needs to know in order to do business with the PANYNJ. Get started on the path to procurement by familiarizing yourself with our contracting process.

On the Port Authority's [Supplier Diversity website](#), you can learn about the diverse and inclusive business opportunities that are available for the region's MWSDBEs and SDVOBs. Find out more about certification, resources, the directory of MWBEs, and our programs. You can also learn about our events, which provide an opportunity to learn about available opportunities, to network with PANYNJ decision makers, and to meet prime contractors.

2

STEP

Become a Registered Vendor

[Visit the PA Procure website](#) to become a registered vendor with the PANYNJ. The PA Procure website gives suppliers, contractors, consultants and vendors a faster, more effective way to establish and manage a company profile for conducting business with the PANYNJ. Let us know about the products and services your company can provide, including commodity and service codes (product categories). When we need a commodity or service, our buyers will select specific demographics and/or commodity code information to invite participation in the competitive bidding process.

and

Register for a Bonfire Account

[Bonfire](#) is the platform for viewing and downloading solicitation documents and submitting bid and proposal responses. For technical issues that cannot be handled by the PANYNJ, please contact support@bonfire.com or visit [Bonfire Support](#).

In most email systems, spam filters check for certain words (or combinations of words). Please check your settings and make sure Port Authority notifications are not going to spam. For more information on our platforms and systems, please visit the [Databases for Doing Business website](#).

3 STEP

Get Certified

To become eligible for our Supplier Diversity programs, your business should become certified as a Minority or Woman-owned, Small, Disadvantaged Business Enterprise (MWSDBE) or Service-Disabled Veteran Owned Businesses (SDVOB). Certification offers unique opportunities for qualified firms such as set-aside contracts, vendor price preferences on commodity and operations services, and subcontracting opportunities.

PANYNJ Certification Categories:

- Minority and Women-owned Business Enterprise (MWBE)
- Small Business Enterprise (SBE)
- Disadvantaged Business Enterprise (DBE)
- Airport Concession Disadvantaged Business Enterprise (ACDBE)
- Service-Disabled Veteran-Owned Business (SDVOB)

Get started by completing the [certification application](#). For questions about a current certification, contact certhelp@panynj.gov or call (212) 435-7888.

4 STEP

View Bid/Proposal Advertisements and Forecasts

Once you're ready to work with the PANYNJ, visit the respective links below to view the latest open bids and proposal opportunities and Contracts Forecasts.

Contracting opportunities are publicly posted on a regular basis. Keep in mind that you can bid or propose on opportunities even if your certification is in progress.

- ▶ [Click here for Construction Opportunities](#)
- ▶ [Click here for Professional Service Opportunities](#)
- ▶ [Click here for Goods and Service Opportunities](#)
- ▶ [Click here for Alternative Project Delivery Opportunities](#)

- ▶ [Click here for Construction Forecast](#)
- ▶ [Click here for Professional Service Forecast](#)
- ▶ [Click here for Goods and Service Forecast](#)
- ▶ [Click here for Janitorial Maintenance Small Business Program Forecast](#)