

**Torres Rojas, Genara**

RF #14451

**From:** ralviggi@slade-elevator.com  
**Sent:** Monday, December 09, 2013 10:25 AM  
**To:** Duffy, Daniel  
**Cc:** Torres Rojas, Genara; Van Duyne, Sheree; Qureshi, Ann  
**Subject:** Freedom of Information Online Request Form

Information:

First Name: Robert  
Last Name: Alviggi  
Company: Slade Industries Inc.  
Mailing Address 1: 1101 Bristol Road  
Mailing Address 2:  
City: Mountainside  
State: NJ  
Zip Code: 07092  
Email Address: [ralviggi@slade-elevator.com](mailto:ralviggi@slade-elevator.com)  
Phone: 212-724-7117  
Required copies of the records: Yes

List of specific record(s):

Slade is requesting copies of pages 2 5 of Part IV for Bid 32418 of all the contractors who submitted bids on March 12,2013

December 23, 2013

Mr. Robert Alviggi  
Slade Industries Inc.  
1101 Bristol Road  
Mountainside, NJ 07092

Re: Freedom of Information Reference No. 14451

Dear Mr. Alviggi:

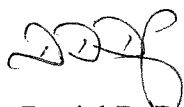
This is in response to your December 9, 2013 request, which has been processed under the Port Authority's Freedom of Information Code (the "Code", copy attached) for copies of pages 2-5 of Part IV of all the contractors who submitted bids on March 12, 2013 for Bid 32418 - Elevator Maintenance and Repair Services at Two Montgomery Street, Jersey City, NJ - Three Year Contract.

Material responsive to your request and available under the Code can be found on the Port Authority's website at <http://www.panynj.gov/corporate-information/foi/14451-C.pdf>. Paper copies of the available records are available upon request.

Certain material responsive to your request is exempt from disclosure pursuant to exemptions (1) and (4) of the Code.

Please refer to the above FOI reference number in any future correspondence relating to your request.

Very truly yours,



Daniel D. Buffy  
FOI Administrator

Attachment

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

1. SIGNATURE SHEET

OFFER: The undersigned offers and agrees to furnish to the Port Authority of New York and New Jersey the services and/or materials in compliance with all terms, conditions, specifications and addenda of the Contract. Signature also certifies understanding and compliance with the certification requirements of the standard terms and conditions as contained in the Standard Contract Terms and Conditions. This offer shall be irrevocable for 120 days after the date on which the Port Authority opens this bid.

ONLY THE COMPANY NAMED AS THE BIDDING ENTITY BELOW WILL RECEIVE PAYMENT. THIS MUST BE THE SAME NAMED COMPANY AS INDICATED ON THE COVER SHEET

Bidding Entity BRINK ELEVATOR CORPORATION  
Bidder's Address 4822 3rd AVENUE  
City, State, Zip BROOKLYN, N.Y. 11220  
Telephone No. 718-748-7200 FAX 718-748-7299  
Email BRINKELEVATOR@aol.com BIN# Ex. 1/4

SIGNATURE [Signature] Date 03-05-2013  
Print Name and Title PATRICK HENRY

03-19-13A11:06 RCVD

ACKNOWLEDGEMENT:

STATE OF: New York  
COUNTY OF: SUSSEX

On this 5<sup>th</sup> day of March, 2013, personally came before me, Patrick Henry, who duly sworn by me, did depose that (s)he has knowledge of the matters herein stated and they are in all respects true and that (s)he has been authorized to execute the foregoing offer and statement of irrevocability on behalf of said corporation, partnership or firm.

[Signature]  
Notary Public

MYRIAM CORTEZ  
NOTARY PUBLIC STATE OF NEW YORK  
KINGS COUNTY  
LIC. #01CO6040574  
COMM. EXP. 04/24/2014

NOTE: If a joint venture is bidding, duplicate this Signature Sheet and have each party to the joint venture sign separately and affix to the back of this Signature Sheet.

Bidder attention is called to the certification requirements contained in the Standard Contract Terms and Conditions, Part III. Indicate below if a signed, explanatory statement in connection with this section is attached hereto.

If certified by the Port Authority as an SBE or MWBE: \_\_\_\_\_ (Indicate which one and date).

**2. NAME AND RESIDENCE OF PRINCIPALS SHEET**

Names and Residence of Principals of Bidder. If general or limited partner, or individual, so indicate.

NAME	TITLE	ADDRESS OF RESIDENCE (Do not give business address)
FRANK FRESCA	OWNER/PRESIDENT	EX. 1

03-19-13A11:06 RCVD

### 3. PRICING SHEET(S)

#### Entry of Prices

- a. The prices quoted shall be written in figures, in ink, preferably in black ink where required in the spaces provided on the Pricing Sheet(s) attached hereto and made a part hereof.
- b. All Bidders are asked to ensure that all charges quoted for similar operations in the Contract are consistent.
- c. Prices must be submitted for each Item required on the Pricing Sheet(s). Bidders are advised that the Items on the Pricing Sheet(s) correspond to the required services set forth in the Specifications hereunder.
- d. Bidders must insert all figures as required and verify all computations for accuracy. The Port Authority in its sole judgment reserves the right to: (1) reject Bids without checking them for mathematical errors or omissions, (2) reject Bids that contain or appear to contain errors or omissions, and (3) supply corrections to Bids that contain or appear to contain mathematical errors and omissions, and in this case the Port Authority reserves the right to recompute the Total Estimated Contract Price based upon the Monthly Unit Prices inserted by the Bidder, which amount shall govern in all cases.
- e. In the event that a Bidder quotes an amount in the Year One, Two or Three Estimated Contract Price column but omits to quote a Monthly Unit Price for that amount in the space provided, the Port Authority reserves the right to compute and insert the appropriate Monthly Unit Price.
- f. The Total Estimated Contract Price is solely for the purpose of facilitating the comparisons of Bids. Compensation shall be in accordance with the section of this Contract entitled "Payment".
- g. The Total Estimated Contract Price shall be obtained by adding the Estimated Annual Contract Price for the first year of the Contract, to the Estimated Annual Contract Price for each subsequent year, including in the Estimated Annual Contract Price for the following years.

**CONTRACTOR'S PRICING SHEET**

**Year One**

Row Number	Description	Make	Type	Qty	Monthly Unit Price*	Year One Estimated Contract Price
1	Passenger Elevator 1-5 floors	Otis	Geared	3	\$ <u>1650</u>	\$ <u>19,800</u>
2	Freight Elevator 1-5 floors	Otis	Geared	1	\$ <u>550</u>	\$ <u>6,600</u>
3	Year One Totals Sum of Rows 1 & 2				\$ <u>2200</u>	\$ <u>26,400</u>

**Year Two**

Row Number	Description	Make	Type	Qty	Monthly Unit Price*	Year Two Estimated Contract Price
4	Passenger Elevator 1-5 floors	Otis	Geared	3	\$ <u>1650</u>	\$ <u>19,800</u>
5	Freight Elevator 1-5 floors	Otis	Geared	1	\$ <u>550</u>	\$ <u>6,600</u>
6	Year One Totals Sum of Rows 4 & 5				\$ <u>2,200</u>	\$ <u>26,400</u>

**Year Three**

Row Number	Description	Make	Type	Qty	Monthly Unit Price*	Year Three Estimated Contract Price
7	Passenger Elevator 1-5 floors	Otis	Geared	3	\$ <u>1650</u>	\$ <u>19,800</u>
8	Freight Elevator 1-5 floors	Otis	Geared	1	\$ <u>550</u>	\$ <u>6,600</u>
9	Year One Totals Sum of Rows 7 & 8				\$ <u>2,200</u>	\$ <u>26,400</u>

TOTAL ESTIMATED CONTRACT PRICE	$\$26,400 \times 3 =$
Sum Rows 3, 6 & 9	<u>\$ 79,200.00</u>

\*Includes all maintenance and inspections, labor and materials required to perform the work under this Contract, except for Extra Work as provided for herein.

PART IV - 5

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

Rev. 2/12/10 (PA/PATH)

03-19-13A11:06 RCVD


PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

1. SIGNATURE SHEET

OFFER: The undersigned offers and agrees to furnish to the Port Authority of New York and New Jersey the services and/or materials in compliance with all terms, conditions, specifications and addenda of the Contract. Signature also certifies understanding and compliance with the certification requirements of the standard terms and conditions as contained in the Standard Contract Terms and Conditions. This offer shall be irrevocable for 120 days after the date on which the Port Authority opens this bid.

ONLY THE COMPANY NAMED AS THE BIDDING ENTITY BELOW WILL RECEIVE PAYMENT. THIS MUST BE THE SAME NAMED COMPANY AS INDICATED ON THE COVER SHEET

Bidding Entity SCHINDLER ELEVATOR CORP.  
Bidder's Address 20 WHIPPANY RD, SUITE 122  
City, State, Zip MORRISTOWN, NJ. 07960  
Telephone No. 973-397-3604 FAX 973-397-3710  
Email CHRIS.NOVELLA@US.SCHINDLER.COM EIN# Ex. 1/4

SIGNATURE  Date 3.11.13  
Print Name and Title JEREMIAH HILLERY, DISTRICT MANAGER

ACKNOWLEDGEMENT:

STATE OF: \_\_\_\_\_  
COUNTY OF: \_\_\_\_\_

On this \_\_\_ day of \_\_\_\_\_, 20\_\_\_, personally came before me, \_\_\_\_\_, who duly sworn by me, did depose that (s)he has knowledge of the matters herein stated and they are in all respects true and that (s)he has been authorized to execute the foregoing offer and statement of irrevocability on behalf of said corporation, partnership or firm.

\_\_\_\_\_  
Notary Public

NOTE: If a joint venture is bidding, duplicate this Signature Sheet and have each party to the joint venture sign separately and affix to the back of this Signature Sheet.

Bidder attention is called to the certification requirements contained in the Standard Contract Terms and Conditions, Part III. Indicate below if a signed, explanatory statement in connection with this section is attached hereto.

If certified by the Port Authority as an SBE or MWBE: \_\_\_\_\_ (indicate which one and date).

PART IV - 2  
PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

Rev. 2/12/10 (PA/PATH)

03-19-12/11:08 RCVD

### 3. PRICING SHEET(S)

#### Entry of Prices

- a. The prices quoted shall be written in figures, in ink, preferably in black ink where required in the spaces provided on the Pricing Sheet(s) attached hereto and made a part hereof.
- b. All Bidders are asked to ensure that all charges quoted for similar operations in the Contract are consistent.
- c. Prices must be submitted for each Item required on the Pricing Sheet(s). Bidders are advised that the Items on the Pricing Sheet(s) correspond to the required services set forth in the Specifications hereunder.
- d. Bidders must insert all figures as required and verify all computations for accuracy. The Port Authority in its sole judgment reserves the right to: (1) reject Bids without checking them for mathematical errors or omissions, (2) reject Bids that contain or appear to contain errors or omissions, and (3) supply corrections to Bids that contain or appear to contain mathematical errors and omissions, and in this case the Port Authority reserves the right to recompute the Total Estimated Contract Price based upon the Monthly Unit Prices inserted by the Bidder, which amount shall govern in all cases.
- e. In the event that a Bidder quotes an amount in the Year One, Two or Three Estimated Contract Price column but omits to quote a Monthly Unit Price for that amount in the space provided, the Port Authority reserves the right to compute and insert the appropriate Monthly Unit Price.
- f. The Total Estimated Contract Price is solely for the purpose of facilitating the comparisons of Bids. Compensation shall be in accordance with the section of this Contract entitled "Payment".
- g. The Total Estimated Contract Price shall be obtained by adding the Estimated Annual Contract Price for the first year of the Contract, to the Estimated Annual Contract Price for each subsequent year, including in the Estimated Annual Contract Price for the following years.

03-19-13A11:08 RCVD



2. NAME AND RESIDENCE OF PRINCIPALS SHEET

Names and Residence of Principals of Bidder. If general or limited partner, or individual, so indicate.

NAME	TITLE	ADDRESS OF RESIDENCE (Do not give business address)
SEE ATTACHED CORPORATION	SHINDLER CERTIFICATION	Ex. 1

03-19-13A11:08 RCVD

## Schindler Elevator Corporation Certification

I, John S. M. Karnash, Vice President and Secretary of Schindler Elevator Corporation, do hereby certify that the following elected or appointed officers and managers of Schindler Elevator Corporation hold the positions shown opposite their respective names:

J. Zuogor	Chief Executive Officer
W. Jani	Vice President & Chief Financial Officer
J. S. M. Karnash	Vice President, Secretary & General Counsel

G. Ergenbright	Area Vice President	AREA EAST
G. W. Brown, Jr.	Vice President & Area General Manager	New York
R. T. Falduti	Area General Manager	Charlotte
K. Von Offerman	Area General Manager	Washington DC
J. Bera	District Manager	New York
C. I. Bloch	District Manager	Long Island
D. A. Brodbeck	District Manager	Washington DC Transit
J. D. Heller	District Manager	North New Jersey
H. S. Johnson	District Manager	Atlanta
P. J. Madden	District Manager	Baltimore
J. L. Rainwater	District Manager	New York
S. F. Ryan	District Manager	Philadelphia
C. M. Andersch	Branch Manager	Raleigh
K. Boss	Branch Manager	Allentown
M. Mollno	Branch Manager	Richmond
R. P. Fridh	Business Unit Manager	Charleston
J. Zellmann	Business Unit Manager	South New Jersey
A. C. Werkhoven	District NI Manager	New York - WTC - New Installations
J. Jena	Area Vice President	AREA NORTH CENTRAL
B. R. Baker	Vice President & Area General Manager	Cleveland
M. S. Bernhard	Area General Manager	Pittsburgh
R. O. Romnes	Area General Manager	Minneapolis
L. J. Falahce	District Manager	Boston
P. L. Hall	District Manager	Buffalo
P. A. Long	District Manager	Detroit / Lansing
J. E. Peterlin	District Manager	Chicago
K. M. Reinert	District Manager	Milwaukee / Madison
J. E. Ritter	District Manager	Cleveland
S. P. Walsh	District Manager	Hartford
B. Gauna	Branch Manager	Albany
S. P. Williams	Branch Manager	Des Moines
N. M. Groth	Branch Manager	Toledo
S. Kumpf	Branch Manager	Syracuse
C. P. Morgan	Branch Manager	Cincinnati
S. F. Moseley	Branch Manager	Columbus
G. S. Sutton	Branch Manager	Indianapolis
P. A. Lytkainen	Business Unit Manager	Grand Rapids
P. N. Roster	Business Unit Manager	Fargo
R. J. Borland	Area Vice President	AREA SOUTH CENTRAL
D. A. Bender	Area General Manager	Dallas
O. P. Leone	Area General Manager	Houston
S. K. Scheppke	Area General Manager	South Florida
R. H. Ludwig	District Manager	New Orleans
K. L. Lynes	District Manager	St. Louis
D. N. Selater	District Manager	Orlando
M. L. Shelburne	District Manager	San Antonio
L. K. Hammond	Branch Manager	Shreveport
W. L. Hilliard, Jr.	Branch Manager	Tampa
G. Lenora	Branch Manager	

**CONTRACTOR'S PRICING SHEET**

**Year One**

Row Number	Description	Make	Type	Qty	Monthly Unit Price*	Year One Estimated Contract Price
1	Passenger Elevator 1-5 floors	Otis	Geared	3	\$ <u>1,200.00</u>	\$ <u>14,400.00</u>
2	Freight Elevator 1-5 floors	Otis	Geared	1	\$ <u>400.00</u>	\$ <u>4,800.00</u>
3	Year One Totals Sum of Rows 1 & 2				\$ <u>1,600.00</u>	\$ <u>19,200.00</u>

**Year Two**

Row Number	Description	Make	Type	Qty	Monthly Unit Price*	Year Two Estimated Contract Price
4	Passenger Elevator 1-5 floors	Otis	Geared	3	\$ <u>1,264.00</u>	\$ <u>15,168.00</u>
5	Freight Elevator 1-5 floors	Otis	Geared	1	\$ <u>416.00</u>	\$ <u>4,992.00</u>
6	Year One Totals Sum of Rows 4 & 5				\$ <u>1,680.00</u>	\$ <u>20,160.00</u>

**Year Three**

Row Number	Description	Make	Type	Qty	Monthly Unit Price*	Year Three Estimated Contract Price
7	Passenger Elevator 1-5 floors	Otis	Geared	3	\$ <u>1,314.56</u>	\$ <u>15,774.72</u>
8	Freight Elevator 1-5 floors	Otis	Geared	1	\$ <u>432.64</u>	\$ <u>5,191.68</u>
9	Year One Totals Sum of Rows 7 & 8				\$ <u>1,747.20</u>	\$ <u>20,966.40</u>

TOTAL ESTIMATED CONTRACT PRICE	\$ <u>60,326.40</u>
Sum Rows 3, 6 & 9	

\*Includes all maintenance and inspections, labor and materials required to perform the work under this Contract, except for Extra Work as provided for herein.

PART IV - 5

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

Rev. 2/12/10 (PA/PATH)

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PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

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OFFER: The undersigned offers and agrees to furnish to the Port Authority of New York and New Jersey the services and/or materials in compliance with all terms, conditions, specifications and addenda of the Contract. Signature also certifies understanding and compliance with the certification requirements of the standard terms and conditions as contained in the Standard Contract Terms and Conditions. This offer shall be irrevocable for 120 days after the date on which the Port Authority opens this bid.

ONLY THE COMPANY NAMED AS THE BIDDING ENTITY BELOW WILL RECEIVE PAYMENT. THIS MUST BE THE SAME NAMED COMPANY AS INDICATED ON THE COVER SHEET

Bidding Entity Nouveau Elevator Industries, Inc.  
Bidder's Address 74 Calyer Street  
City, State, Zip Brooklyn, NY 11222  
Telephone No. 718-349-4770 FAX 718-349-4785  
Email SSperanza@NouveauElevator.com EIN# Ex. 1/4

03-19-13A11:05 RCVD

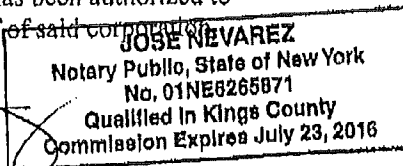
SIGNATURE [Signature] Date 2/15/13  
Print Name and Title Steven Speranza, Account Executive

ACKNOWLEDGEMENT:

STATE OF: New York  
COUNTY OF: Kings

On this 11 day of March, 2013, personally came before me, Steven Speranza, who duly sworn by me, did depose that (s)he has knowledge of the matters herein stated and they are in all respects true and that (s)he has been authorized to execute the foregoing offer and statement of irrevocability on behalf of said corporation, partnership or firm.

[Signature]  
Notary Public



NOTE: If a joint venture is bidding, duplicate this Signature Sheet and have each party to the joint venture sign separately and affix to the back of this Signature Sheet.

Bidder attention is called to the certification requirements contained in the Standard Contract Terms and Conditions, Part III. Indicate below if a signed, explanatory statement in connection with this section is attached hereto.

If certified by the Port Authority as an SBE or MWBE: \_\_\_\_\_ (indicate which one and date).

PART IV - 2  
PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

Rev. 2/12/10 (PA/PATH)

## 2. NAME AND RESIDENCE OF PRINCIPALS SHEET

Names and Residence of Principals of Bidder. If general or limited partner, or individual, so indicate.

NAME	TITLE	ADDRESS OF RESIDENCE (Do not give business address)
Steven Speranza	Account Executive	
Donald Speranza, Sr.	President	
Yolanda Speranza	Executive Vice President	Ex. 1
Donald Speranza	Vice President	
Robert M. Speranza	Vice President	
Dean W. Speranza	Vice President	
Richard Stella	Vice President	
George W. Ziugzda	Vice President	

03-19-13A11:05 RCVD

### 3. PRICING SHEET(S)

#### Entry of Prices

- a. The prices quoted shall be written in figures, in ink, preferably in black ink where required in the spaces provided on the Pricing Sheet(s) attached hereto and made a part hereof.
- b. All Bidders are asked to ensure that all charges quoted for similar operations in the Contract are consistent.
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**CONTRACTOR'S PRICING SHEET**

**Year One**

Row Number	Description	Make	Type	Qty	Monthly Unit Price*	Year One Estimated Contract Price
1	Passenger Elevator 1-5 floors	Otis	Geared	3	\$ 1,350.00	\$ 16,200.00
2	Freight Elevator 1-5 floors	Otis	Geared	1	\$ 450.00	\$ 5,400.00
3	Year One Totals Sum of Rows 1 & 2				\$ 1,800.00	\$ 21,600.00

**Year Two**

Row Number	Description	Make	Type	Qty	Monthly Unit Price*	Year Two Estimated Contract Price
4	Passenger Elevator 1-5 floors	Otis	Geared	3	\$ 1,350.00	\$ 16,200.00
5	Freight Elevator 1-5 floors	Otis	Geared	1	\$ 450.00	\$ 5,400.00
6	Year One Totals Sum of Rows 4 & 5				\$ 1,800.00	\$ 21,600.00

**Year Three**

Row Number	Description	Make	Type	Qty	Monthly Unit Price*	Year Three Estimated Contract Price
7	Passenger Elevator 1-5 floors	Otis	Geared	3	\$ 1,350.00	\$ 16,200.00
8	Freight Elevator 1-5 floors	Otis	Geared	1	\$ 450.00	\$ 5,400.00
9	Year One Totals Sum of Rows 7 & 8				\$ 1,800.00	\$ 21,600.00

<b>TOTAL ESTIMATED CONTRACT PRICE</b>	\$ 64,800.00
Sum Rows 3,6 & 9	

\*Includes all maintenance and inspections, labor and materials required to perform the work under this Contract, except for Extra Work as provided for herein.

PART IV - 5

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

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03-19-13A11:05 RCVD