

A Public Records Access request has been submitted.

Request By: Kelly Strawbridge
Signature: Kelly Strawbridge
Request date: 10/04/2016
Address: One Bryant Park, 39th Floor
Email: kelly.strawbridge@srsfund.com
Phone number: 212-520-7900

Personal Information Request: YES

My name is Kelly and I'm writing to you from SRS. We are a research firm and are currently doing work on the Travel & Leisure sector.

As we understand it, a portion of airport fees comes from concessions from car rental companies.

Records seeking: We were hoping to receive car rental revenue by brand by month to assess the overall health of the travel market.

Could you please send me car rental gross revenue for JFK, LGA, EWR from March 2016 to August 2016?

Thank you and I look forward to hearing from you.

Best,
Kelly

THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY
PUBLIC RECORD ACCESS FORM

PRA #17424

Action by (print / type name):

William Shalewitz

, Freedom of Information Administrator

Signature:

William Shalewitz

Date:

10/12/2016

On behalf of the Secretary of the Port Authority, as Records Access Officer and Custodian of Government Records of the Port Authority.

- The requested records are being made available.
- Any responsive records that may exist are currently in storage or archived, and a diligent search is being conducted. The Port Authority will respond by:
- A diligent search has been conducted, and no records responsive to your request have been located.
- The requested records that have been located are not being made available, as they are exempt from disclosure for the following specific reasons:

- Some requested records that have been located are being made available. The remainder are exempt from disclosure for the following specific reasons:

- The request does not reasonably describe or identify specific records; therefore, the Port Authority is unable to search for and locate responsive records. Please consider submitting a new request that describes or identifies the specific records requested with particularity and detail.

- Other:

Material responsive to your request can be found on the Port Authority's website at <http://corpinfo.panynj.gov/documents/17424-O/>. Paper copies of the available records are available upon request.

This form is promulgated by the Port Authority pursuant to the Port Authority Public Records Access Policy and is intended to be construed consistent with the New York Freedom of Information Law and the New Jersey Open Public Records Act. It is intended to facilitate requests for Port Authority public records and does not constitute legal advice.

Feb-16

	<u>Stewart</u> (SMF)	<u>LaGuardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
<u>On-Airport</u>	***	305,995	420,823	470,412	1,197,230
Advantage	***	410,464	800,596	625,061	1,836,121
Alamo	***		1,170,478	2,479,533	4,794,743
Avis		1,087,657	783,731	890,709	2,375,837
Budget	***	649,669	499,957	468,685	1,307,187
Dollar		338,545	719,354	1,293,493	2,919,529
Enterprise		854,753	1,740,003	3,306,982	6,812,529
Hertz		1,687,237	744,723	2,555,287	4,675,795
National	***	1,320,554	145,047	217,189	648,747
Payless	***	286,511	194,367	206,385	530,052
Trifly	***	129,300			
<u>Total-On Airport</u>	<u>\$294,270</u>	<u>\$7,070,685</u>	<u>\$7,219,079</u>	<u>\$12,513,736</u>	<u>\$27,097,770</u>
<u>Off-Airport</u>					
FlightCar				12,194	12,194
TBD					0
TBD					0
<u>Total-Off Airport</u>		<u>\$0</u>	<u>\$0</u>	<u>\$12,194</u>	<u>\$12,194</u>
<u>Grand Total</u>	<u>\$294,270</u>	<u>\$7,070,685</u>	<u>\$7,219,079</u>	<u>\$12,525,930</u>	<u>\$27,109,964</u>

* Unaudited figures.

*** Rental Car Companies not at SMF

Mar

Mar-16

	<u>Stewart</u> (SWF)	<u>LaGuardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	357,369	497,783	579,012	1,434,164
Alamo	***	666,319	969,147	882,066	2,517,532
Avis		1,368,412	1,377,272	3,036,210	5,877,674
Budget		783,399	1,008,642	1,246,380	3,113,724
Dollar	***	421,091	699,858	659,032	1,779,981
Enterprise		958,229	976,685	1,528,720	3,542,620
Hertz		92,863	1,829,032	3,719,731	7,555,442
National		70,365	1,632,694	2,990,605	5,562,532
Payless	***	268,511	145,047	217,189	884,250
Thrifty	***	219,944	303,919	315,214	839,077
<u>Total-On Airport</u>	<u>\$413,297</u>	<u>\$8,505,000</u>	<u>\$8,761,037</u>	<u>\$15,174,159</u>	<u>\$33,106,996</u>
<u>Off-Airport</u>					
Flightcar	***				6,267
TBD	***				0
TBD	***				0
<u>Total-Off Airport</u>		<u>\$0</u>	<u>\$0</u>	<u>\$6,267</u>	<u>\$6,267</u>
<u>Grand Total</u>	<u>\$413,297</u>	<u>\$8,505,000</u>	<u>\$8,761,037</u>	<u>\$15,180,426</u>	<u>\$33,113,263</u>

April

Apr-16

	<u>Stewart</u> (SWF)	<u>Laguardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	316,799	356,219	404,533	\$ 1,077,551
Alamo	***	668,188	993,461	966,766	\$ 2,628,415
Avis	119,409	1,596,704	1,758,126	3,302,116	\$ 6,776,355
Budget	104,928	1,024,749	1,336,558	1,454,708	\$ 3,920,943
Dollar	***	496,243	703,451	642,623	\$ 1,842,317
Enterprise	\$ 70,886	999,151	1,097,245	1,538,816	\$ 3,706,098
Hertz	\$ 77,688	1,891,871	2,235,145	4,033,172	\$ 8,237,876
National	\$ 66,503	1,593,466	986,457	2,970,477	\$ 5,616,903
Payless	***	318,349	129,895	214,656	\$ 662,900
Thrifty	***	213,469	353,743	431,170	\$ 998,382
Total-On Airport	\$ 439,414	9,118,989	9,950,300	\$15,959,037	\$ 35,467,740
<u>OFF-Site</u>					
FlightCar				3,447	3,447
TBD				0	0
TBD				0	0
Total-Off Airport				\$0	\$0
Grand Total	\$439,414	\$9,118,989	\$9,950,300	\$15,962,484	\$ 35,471,187

May

May-16

	<u>Stewart</u> (SWF)	<u>LaGuardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	418,181	624,045	632,656	1,674,882
Alamo	***	988,453	1,400,172	1,661,543	4,050,168
Avis	119,960	2,030,257	2,336,925	3,901,700	8,388,842
Budget	100,911	1,488,893	1,968,609	2,229,911	5,788,324
Dollar	***	673,869	1,040,377	890,700	2,604,946
Enterprise	95,737	1,362,391	1,679,487	2,168,603	5,306,218
Hertz	104,563	2,344,803	2,858,319	4,895,801	10,203,486
National	96,070	1,247,034	1,247,034	3,493,518	6,083,656
Payless	***	377,395	175,903	231,541	784,839
Thrifty	***	314,514	529,359	474,683	1,318,556
<u>Total-On Airport</u>	<u>\$517,241</u>	<u>\$10,827,609</u>	<u>\$13,860,230</u>	<u>\$20,580,656</u>	<u>\$46,203,917</u>
<u>Off-Airport</u>					
FlightCar				8,774	8,774
SilverCar				2,303	2,303
TBD					0
<u>Total-Off Airport</u>				<u>\$11,077</u>	<u>\$11,077</u>
<u>Grand Total</u>	<u>\$517,241</u>	<u>\$10,827,609</u>	<u>\$13,860,230</u>	<u>\$20,591,733</u>	<u>\$46,214,994</u>

* Unaudited figures. Receipts of off-airport firms listed under airports served.

June

Jun-16

	<u>Stewart</u> (SMF)	<u>Laguardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
<u>On-Airport</u>	***				
Advantage	***	482,821	722,195	695,634	1,900,650
Alamo	***	969,036	1,595,216	1,885,468	4,449,720
Avis	111,994	2,243,267	2,482,511	4,242,064	9,079,836
Budget	135,204	1,694,115	2,184,438	2,354,269	6,368,026
Dollar	***	654,695	1,167,059	921,603	2,743,357
Enterprise	114,288	1,525,024	1,678,444	2,291,236	5,608,992
Hertz	143,929	2,407,248	3,012,378	5,125,043	10,688,598
National	88,612	2,046,391	1,218,304	3,669,759	7,023,066
Payless	***	360,393	215,628	299,737	875,758
Thrifty	***	331,256	593,715	556,010	1,480,981
<u>Total-On Airport</u>	<u>\$594,027</u>	<u>\$12,714,246</u>	<u>\$14,869,888</u>	<u>\$22,040,823</u>	<u>\$50,218,984</u>
<u>Off-Airport</u>					
FlightCar				7,805	\$7,805
Silvercar				44,262	\$44,262
TBD					\$0
<u>Total-Off Airport</u>			<u>\$0</u>	<u>\$52,067</u>	<u>\$52,067</u>
<u>Grand Total</u>	<u>\$594,027</u>	<u>\$12,714,246</u>	<u>\$14,869,888</u>	<u>\$22,144,957</u>	<u>\$50,271,051</u>

* Unaudited figures. Receipts of off-airport firms listed under airports served.

July

July

	<u>Stewart</u> (SWF)	<u>Laguardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	657,478	954,538	946,363	2,558,379
Alamo	***	1,350,822	2,384,773	2,470,194	6,205,789
Avis	135,920	2,548,476	3,526,573	4,865,151	11,076,120
Budget	157,853	2,088,552	2,968,048	2,809,237	8,023,690
Dollar	***	762,916	1,350,789	1,053,203	3,166,908
Enterprise	160,460	2,135,618	2,036,436	2,643,463	6,975,977
Hertz	111,354	2,710,380	3,693,696	5,164,427	11,679,857
National	113,014	2,216,549	1,422,685	3,600,460	7,352,708
Payless	***	491,458	300,050	247,988	1,039,496
Thrifty	***	366,490	808,165	\$750,771	\$1,925,426
Total-On Airport	\$678,601	\$15,328,739	\$19,445,753	\$24,551,257	\$60,004,350
<u>Off-Airport</u>					
Flightcar closed				3,240	\$3,240
Silvercar				\$55,624	\$55,624
TBD					
Total-Off Airport				\$58,864	\$58,864
Grand Total	\$678,601	\$15,328,739	\$19,445,753	\$24,610,121	\$60,063,214

* Unaudited figures. Receipts of off-airport firms listed under airports served.

August

Aug-16

	<u>Stewart</u>	<u>Laguardia (LGA)</u>	<u>Kennedy (JFK)</u>	<u>Newark (EWR)</u>	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	655,106	909,547	1,029,313	2,593,966
Alamo	***	1,184,240	3,142,609	2,589,870	6,916,719
Avis	133,934	2,493,274	3,728,141	4,967,535	11,322,884
Budget	138,177	1,923,214	3,441,164	2,728,426	8,230,981
Dollar	***	741,407	1,540,877	1,075,468	3,357,752
Enterprise	155,105	2,147,607	2,326,395	2,759,992	7,389,099
Hertz	110,492	2,722,674	4,202,481	5,289,255	12,324,902
National	99,513	2,214,952	1,509,725	3,830,192	7,654,382
Payless	***	451,007	438,797	268,984	1,158,788
Thrifty	***	257,620	961,365	729,021	1,948,006
Total-On Airport	\$637,221	\$14,791,101	\$22,201,101	\$25,268,056	\$62,897,479
<u>Off-site</u>					
FlightCar Closed				0	0
SilverCar				47,684	47,684
TBD					0
Total-Off Airport				\$47,684	\$47,684
Grand Total	\$637,221	\$14,791,101	\$22,201,101	\$25,315,740	\$62,945,163

* Unaudited figures. Receipts of off-airport firms listed under airports served.