

A Public Records Access request has been submitted.

Request By: RAY BRIDY

Signature: RAY BRIDY

Request date: 08/21/2016

Address: 17-01 POLLITT DRIVE, FAIRLAWN NJ 07410

Email: raymond.bridy@kratospss.com

Phone number: 201-561-6460

Personal
Information Request: NO

Records seeking: I am requesting winning bidder pricing information for BID #43065, Access Control and CCTV Maintenance service contract for GWB, Lincoln Tunnel and other locations cited in BID 43065.

THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY
PUBLIC RECORD ACCESS FORM

PRA #17283

Action by (print / type name):

William Shalewitz

, Freedom of Information Administrator

Signature:

William Shalewitz

Date:

09/12/2016

On behalf of the Secretary of the Port Authority, as Records Access Officer and Custodian of Government Records of the Port Authority.

- The requested records are being made available.
- Any responsive records that may exist are currently in storage or archived, and a diligent search is being conducted. The Port Authority will respond by
- A diligent search has been conducted, and no records responsive to your request have been located.
- The requested records that have been located are not being made available, as they are exempt from disclosure for the following specific reasons:

- Some requested records that have been located are being made available. The remainder are exempt from disclosure for the following specific reasons:

- The request does not reasonably describe or identify specific records; therefore, the Port Authority is unable to search for and locate responsive records. Please consider submitting a new request that describes or identifies the specific records requested with particularity and detail.

- Other:

Material responsive to your request can be found on the Port Authority's website at <http://corpinfo.panynj.gov/documents/17283-C/>. Paper copies of the available records are available upon request.

This form is promulgated by the Port Authority pursuant to the Port Authority Public Records Access Policy and is intended to be construed consistent with the New York Freedom of Information Law and the New Jersey Open Public Records Act. It is intended to facilitate requests for Port Authority public records and does not constitute legal advice.

**George Washington Bridge and
George Washington Bridge Bus Station**

<u>Preventive Maintenance</u>			YEAR 1	YEAR 2	YEAR 3
System Component / Item Description	Services	Quantity	Est. Base Monthly Price	Est. Base Monthly Price	Est. Base Monthly Price
Project Overhead	Supervision, Administration and Other Direct Costs	1	266	266	266
Access Control System Equipment (See Attachment - A, Equipment List)	PM only	1	1,329	1,329	1,329
Badge Identification System Equipment (See Attachment - A, Equipment List)	PM only	1	266	266	266
CCTV System Equipment (See Attachment - A, Equipment List)	PM only	1	7,903	8,140	8,384
Video Encoders and Decoders	PM only	1	266	266	266
Computerized Maintenance Management System (CMMS)	per section - CMMS	1	266	266	266
Reports	per section - Reports	1	266	266	266
Total Monthly Cost			10,562	10,799	11,043
(Total Est. Monthly Cost x 12) = Total Annual Cost			126,744	129,588	132,516

<u>Corrective / Remedial Maintenance</u>		YEAR 1	YEAR 2	YEAR 3
Type 1 (Non-Critical) Corrective Maintenance: \$ <u>125</u> per hr. X up to 8 hours	X 10 estimated instances per year=	10,000	10,000	10,000
Type 2 (Critical) Corrective Maintenance: \$ <u>165</u> per hr. X up to 8 hours	X 10 estimated instances per year=	13,200	13,200	13,200

PART IV - 5

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

See Attachment A, Equipment List (*) for the below system component that is currently under engineering/construction phase and will require maintenance services on or about November 2016:

George Washington Bridge and
George Washington Bridge Bus Station

<u>Preventive Maintenance</u>			YEAR 1	YEAR 2	YEAR 3
<u>System Component / Item Description</u>	<u>Services</u>	<u>Quantity</u>	<u>Est. Base Monthly Price</u>	<u>Est. Base Monthly Price</u>	<u>Est. Base Monthly Price</u>
Access Control System Equipment (See Attachment - A, Equipment List *)	PM only	1	N/A	100	100
CCTV System Equipment (See Attachment - A, Equipment List *)	PM only	1	N/A	8,377	8,865
Total Monthly Cost				8,477	8,965
(Total Est. Monthly Cost x 12) = Total Annual Cost			N/A	101,724	107,580

MATERIALS, PARTS AND COMPONENTS:

Year 1 Price	Year 2 Price	Year 3 Price	Total 3 Year Price
\$20,000 (net cost) x	\$20,000 (net cost) x	\$20,000 (net cost) x	\$ 78,000
+ 30 % (mark-up/mark-down)	+ 30 % (mark-up/mark-down)	+ 30 % (mark-up/mark-down)	
= 6,000	= 6,000	= 6,000	
\$ 6,000 + \$20,000	\$ 6,000 + \$20,000	\$ 6,000 + \$20,000	
=	=	=	
\$ 26,000 (estimated cost of material)	\$ 26,000 (estimated cost of material)	\$ 26,000 (estimated cost of material)	

THREE YEAR PRICE SUMMARY:

Preventive Maintenance	GWB & GWBBS	\$ 388,848
Corrective /Remedial Maintenance	GWB & GWBBS	\$ 23,200 <i>Correction JA 69,600</i>
Preventive Maintenance *See Attachment A, for equipment that will be in service on or about November 2016	GWB & GWBBS	\$ 209,304
Materials, Parts & Components	GWB & GWBBS	\$ 78,000
TOTAL ESTIMATED THREE-YEAR - GWB & GWBBS		\$ 699,352 <i>Correction JA 745,752</i>

- PM pricing represents 4 Preventive Maintenance Cycles per year for CCTV and 1 Preventive Maintenance Cycle per year for Access Control.
- Remedial Maintenance as required, determined by monthly reports generated from the Diebold "SecureStat" Web Based Maintenance Management System (CCMS)

Lincoln Tunnel

<u>Preventive Maintenance</u>			YEAR 1	YEAR 2	YEAR 3
System Component / Item Description	Services	Quantity	Est. Base Monthly Price	Est. Base Monthly Price	Est. Base Monthly Price
Project Overhead	Supervision, Administration and Other Direct Costs	1	373	373	373
Access Control System Equipment (See Attachment - A, Equipment List)	PM only	1	1,866	1,866	1,866
Badge Identification System Equipment (See Attachment - A, Equipment List)	PM only	1	373	373	373
CCTV System Equipment (See Attachment - A, Equipment List)	PM only	1	11,098	11,431	11,774
Video Encoders and Decoders	PM only	1	373	373	373
Computerized Maintenance Management System (CMMS)	per section - CMMS	1	373	373	373
Reports	per section - Reports	1	373	373	373
Total Monthly Cost			14,829	15,162	15,505
(Total Est. Monthly Cost x 12) = Total Annual Cost			177,948	181,944	186,060

<u>Corrective / Remedial Maintenance</u>			YEAR 1	YEAR 2	YEAR 3
Type 1 (Non-Critical) Corrective Maintenance: \$ <u>125</u> per hr. X up to 8 hours	X 10 estimated instances per year =		10,000	10,000	10,000
Type 2 (Critical) Corrective Maintenance: \$ <u>165</u> per hr. X up to 8 hours	X 10 estimated instances per year =		13,200	13,200	13,200

See Attachment A, Equipment List (*) for the below system component that is currently under engineering/construction phase and will require maintenance services on or about November 2016:

Lincoln Tunnel

Preventive Maintenance			YEAR 1	YEAR 2	YEAR 3
System Component / Item Description	Services	Quantity	Est. Base Monthly Price	Est. Base Monthly Price	Est. Base Monthly Price
Access Control System Equipment (See Attachment - A, Equipment List *)	PM only	1	N/A	100	100
CCTV System Equipment (See Attachment - A, Equipment List *)	PM only	1	N/A	1,176	1,829
Total Monthly Cost				1,276	1,929
(Total Est. Monthly Cost x 12) = Total Annual Cost			N/A	15,312	23,148

MATERIALS, PARTS AND COMPONENTS:

Year 1 Price	Year 2 Price	Year 3 Price	Total 3 Year Price
\$20,000 (net cost) x	\$20,000 (net cost) x	\$20,000 (net cost) x	<u>\$ 78,000</u>
+ <u>30</u> % (mark-up/mark-down)	+ <u>30</u> % (mark-up/mark-down)	+ <u>30</u> % (mark-up/mark-down)	
= <u>6,000</u>	= <u>6,000</u>	= <u>6,000</u>	
\$ <u>6,000</u> + \$20,000	\$ <u>6,000</u> + \$20,000	\$ <u>6,000</u> + \$20,000	
=	=	=	
\$ <u>26,000</u> (estimated cost of material)	\$ <u>26,000</u> (estimated cost of material)	\$ <u>26,000</u> (estimated cost of material)	

THREE YEAR, PRICE SUMMARY:

Preventive Maintenance	LT	\$ 545,952
Corrective /Remedial Maintenance	LT	\$ 23,200 <i>Correction 09600 JA</i>
Preventive Maintenance *See Attachment A, for equipment that will be in service on or about November 2016	LT	\$ 38,460
Materials, Parts & Components	LT	\$ 78,000
TOTAL ESTIMATED THREE-YEAR - LT		\$ 685,612 <i>Correction 732,012 JA</i>

- PM pricing represents 4 Preventive Maintenance Cycles per year for CCTV and 1 Preventive Maintenance Cycle per year for Access Control.
- Remedial Maintenance as required, determined by monthly reports generated from the Diebold "SecureStat" Web Based Maintenance Management System (CCMS)

PORT AUTHORITY BUS TERMINAL

<u>Preventive Maintenance</u>			YEAR 1	YEAR 2	YEAR 3
System Component / Item Description	Services	Quantity	Est. Base Monthly Price	Est. Base Monthly Price	Est. Base Monthly Price
Project Overhead	Supervision, Administration and Other Direct Costs	1	243	243	243
Access Control System Equipment (See Attachment - A, Equipment List)	PM only	1	1,216	1,216	1,216
Badge Identification System Equipment (See Attachment - A, Equipment List)	PM only	1	243	243	243
CCTV System Equipment (See Attachment - A, Equipment List)	PM only	1	7,230	7,447	7,670
Video Encoders and Decoders	PM only	1	243	243	243
Computerized Maintenance Management System (CMMS)	per section - CMMS	1	243	243	243
Reports	per section - Reports	1	243	243	243
Total Monthly Cost			9,661	9,878	10,101
(Total Est. Monthly Cost x 12) = Total Annual Cost			115,932	118,536	121,212

<u>Corrective / Remedial Maintenance</u>		YEAR 1	YEAR 2	YEAR 3
Type 1 (Non-Critical) Corrective Maintenance: \$ <u>125</u> per hr. X up to 8 hours	X 10 estimated instances per year =	10,000	10,000	10,000
Type 2 (Critical) Corrective Maintenance: \$ <u>165</u> per hr. X up to 8 hours	X 10 estimated instances per year =	13,200	13,200	13,200

PART IV - 11

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

See Attachment A, Equipment List (*) for the below system component that is currently under engineering/construction phase and will require maintenance services on or about November 2016;

PORT AUTHORITY BUS TERMINAL

<u>Preventive Maintenance</u>			YEAR 1	YEAR 2	YEAR 3
System Component / Item Description	Services	Quantity	Est. Base Monthly Price	Est. Base Monthly Price	Est. Base Monthly Price
CCTV System Equipment (See Attachment - A, Equipment List *)	PM only	1	N/A	3,046	3,137
Total Monthly Cost				3,046	3,137
(Total Est. Monthly Cost x 12) = Total Annual Cost			N/A	36,552	37,644

MATERIALS, PARTS AND COMPONENTS:

Year 1 Price	Year 2 Price	Year 3 Price	Total 3 Year Price
\$20,000 (net cost) x	\$20,000 (net cost) x	\$20,000 (net cost) x	<u>\$ 78,000</u>
+ <u>30 %</u> (mark-up/mark-down) = <u>6,000</u>	+ <u>30 %</u> (mark-up/mark-down) = <u>6,000</u>	+ <u>30 %</u> (mark-up/mark-down) = <u>6,000</u>	
<u>\$ 6,000</u> + \$20,000	<u>\$ 6,000</u> + \$20,000	<u>\$ 6,000</u> + \$20,000	
=	=	=	
<u>\$ 26,000</u> (estimated cost of material)	<u>\$ 26,000</u> (estimated cost of material)	<u>\$ 26,000</u> (estimated cost of material)	

THREE YEAR, PRICE SUMMARY:

Preventive Maintenance	PABT	\$ 355,680
Corrective (Remedial) Maintenance	PABT	\$ 23,200 <i>69,600 Corrective JA</i>
Preventive Maintenance *See Attachment A, for equipment that will be in service on or about November 2016	PABT	\$ 74,196
Materials, Parts & Components	PABT	\$ 78,000
TOTAL ESTIMATED THREE-YEAR - PABT		\$ 531,076 <i>Corrective JA 547,476</i>

- PM pricing represents 4 Preventive Maintenance Cycles per year for CCTV and 1 Preventive Maintenance Cycle per year for Access Control.
- Remedial Maintenance as required, determined by monthly reports generated from the Diebold "SecureStat" Web Based Maintenance Management System (CCMS)

HOLLAND TUNNEL

<u>Preventive Maintenance</u>			YEAR 1	YEAR 2	YEAR 3
System Component / Item Description	Services	Quantity	Est. Base Monthly Price	Est. Base Monthly Price	Est. Base Monthly Price
Project Overhead	Supervision, Administration and Other Direct Costs	1	243	243	243
Access Control System Equipment (See Attachment - A, Equipment List)	PM only	1	1,216	1,216	1,216
Badge Identification System Equipment (See Attachment - A, Equipment List)	PM only	1	243	243	243
CCTV System Equipment (See Attachment - A, Equipment List)	PM only	1	7,230	7,447	7,670
Video Encoders and Decoders	PM only	1	243	243	243
Computerized Maintenance Management System (CMMS)	per section - CMMS	1	243	243	243
Reports	per section - Reports	1	243	243	243
Total Monthly Cost			9,661	9,878	10,101
(Total Est. Monthly Cost x 12) = Total Annual Cost			115,932	118,536	121,212

<u>Corrective / Remedial Maintenance</u>		YEAR 1	YEAR 2	YEAR 3
Type 1 (Non-Critical) Corrective Maintenance: \$ <u>125</u> per hr. X up to 8 hours	X 10 estimated instances per year =	10,000	10,000	10,000
Type 2 (Critical) Corrective Maintenance: \$ <u>165</u> per hr. X up to 8 hours	X 10 estimated instances per year =	13,200	13,200	13,200

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PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

Rev. 2/12/10 (PA/PATH)

See Attachment A, Equipment List (*) for the below system component that is currently under engineering/construction phase and will require maintenance services on or about November 2016:

Holland Tunnel

<u>Preventive Maintenance</u>			YEAR 1	YEAR 2	YEAR 3
System Component / Item Description	Services	Quantity	Est. Base Monthly Price	Est. Base Monthly Price	Est. Base Monthly Price
Access Control System Equipment (See Attachment - A, Equipment List *)	PM only	1	N/A	100	100
CCTV System Equipment (See Attachment - A, Equipment List *)	PM only	1	N/A	1,545	1,591
Total Monthly Cost				1,645	1,691
(Total Est. Monthly Cost x 12) = Total Annual Cost			N/A	19,740	20,292

MATERIALS, PARTS AND COMPONENTS:

Year 1 Price	Year 2 Price	Year 3 Price	Total 3 Year Price
\$20,000 (net cost) x	\$20,000 (net cost) x	\$20,000 (net cost) x	\$ 78,000
+ 30 % (mark-up/mark-down)	+ 30 % (mark-up/mark-down)	+ 30 % (mark-up/mark-down)	
= 6,000	= 6,000	= 6,000	
\$ 6,000 + \$20,000	\$ 6,000 + \$20,000	\$ 6,000 + \$20,000	
=	=	=	
\$ 26,000 (estimated cost of material)	\$ 26,000 (estimated cost of material)	\$ 26,000 (estimated cost of material)	

THREE YEAR, PRICE SUMMARY:

Preventive Maintenance	HT	\$ 355,680
Corrective /Remedial Maintenance	HT	\$ 23,200 <i>Correction at 1600 JA</i>
Preventive Maintenance *See Attachment A, for equipment that will be in service on or about November 2016	HT	\$ 40,032
Materials, Parts & Components	HT	\$ 78,000
TOTAL ESTIMATED THREE-YEAR - HT		\$ 496,912 <i>Correction JA 543312</i>

- PM pricing represents 4 Preventive Maintenance Cycles per year for CCTV and 1 Preventive Maintenance Cycle per year for Access Control.
- Remedial Maintenance as required, determined by monthly reports generated from the Diebold "SecureStat" Web Based Maintenance Management System (CCMS)

BAYONNE BRIDGE

<u>Preventive Maintenance</u>			YEAR 1	YEAR 2	YEAR 3
<u>System Component / Item Description</u>	<u>Services</u>	<u>Quantity</u>	<u>Est. Base Monthly Price</u>	<u>Est. Base Monthly Price</u>	<u>Est. Base Monthly Price</u>
Project Overhead	Supervision, Administration and Other Direct Costs	1	66	66	66
Access Control System Equipment (See Attachment - A, Equipment List)	PM only	1	330	330	330
Badge Identification System Equipment (See Attachment - A, Equipment List)	PM only	1	66	66	66
CCTV System Equipment (See Attachment - A, Equipment List)	PM only	1	2,081	2,143	2,207
Video Encoders and Decoders	PM only	1	66	66	66
Computerized Maintenance Management System (CMMS)	per section - CMMS	1	66	66	66
Reports	per section - Reports	1	66	66	66
Total Monthly Cost			2,741	2,803	2,867
(Total Est. Monthly Cost x 12) = Total Annual Cost			32,892	33,636	34,404

<u>Corrective / Remedial Maintenance</u>		YEAR 1	YEAR 2	YEAR 3
Type 1 (Non-Critical) Corrective Maintenance: \$ <u>125</u> per hr. X up to 8 hours	X 10 estimated instances per year =	10,000	10,000	10,000
Type 2 (Critical) Corrective Maintenance: \$ <u>165</u> per hr. X up to 8 hours	X 10 estimated instances per year =	13,200	13,200	13,200

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PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

Rev. 2/12/10 (PA/PATH)

MATERIALS, PARTS AND COMPONENTS:

Year 1 Price	Year 2 Price	Year 3 Price	Total 3 Year Price
\$15,000 (net cost) x	\$15,000 (net cost) x	\$15,000 (net cost) x	<u>\$ 58,500</u>
+ <u>30 %</u> (mark-up/mark-down) = <u>4,500</u>	+ <u>30 %</u> (mark-up/mark-down) = <u>4,500</u>	+ <u>30 %</u> (mark-up/mark-down) = <u>4,500</u>	
<u>\$ 4,500</u> + \$15,000	<u>\$ 4,500</u> + \$15,000	<u>\$ 4,500</u> + \$15,000	
=	=	=	
<u>\$ 19,500</u> (estimated cost of material)	<u>\$ 19,500</u> (estimated cost of material)	<u>\$ 19,500</u> (estimated cost of material)	

THREE YEAR, PRICE SUMMARY:

Preventive Maintenance	BB	<u>\$ 100,932</u>	
Corrective / Remedial Maintenance	BB	<u>\$ 23,200</u>	<i>Correction GA 09/00</i>
Materials, Parts & Components	BB	<u>\$ 58,500</u>	
TOTAL ESTIMATED THREE-YEAR - BB		<u>\$ 182,632</u>	<i>Correction GA 229,032</i>

- PM pricing represents 4 Preventive Maintenance Cycles per year for CCTV and 1 Preventive Maintenance Cycle per year for Access Control.
- Remedial Maintenance as required, determined by monthly reports generated from the Diebold "SecureStat" Web Based Maintenance Management System (CCMS)

GOETHALS BRIDGE

<u>Preventive Maintenance</u>			YEAR 1	YEAR 2	YEAR 3
<u>System Component / Item Description</u>	<u>Services</u>	<u>Quantity</u>	<u>Est. Base Monthly Price</u>	<u>Est. Base Monthly Price</u>	<u>Est. Base Monthly Price</u>
Project Overhead	Supervision, Administration and Other Direct Costs	1	94	94	94
Access Control System Equipment (See Attachment - A, Equipment List)	PM only	1	471	471	471
Badge Identification System Equipment (See Attachment - A, Equipment List)	PM only	1	94	94	94
CCTV System Equipment (See Attachment - A, Equipment List)	PM only	1	2,802	2,886	2,973
Video Encoders and Decoders	PM only	1	94	94	94
Computerized Maintenance Management System (CMMS)	per section - CMMS	1	94	94	94
Reports	per section - Reports	1	94	94	94
Total Monthly Cost			3,743	3,827	3,914
(Total Est. Monthly Cost x 12) = Total Annual Cost			44,916	45,924	46,968

<u>Corrective / Remedial Maintenance</u>		YEAR 1	YEAR 2	YEAR 3
Type 1 (Non-Critical) Corrective Maintenance: \$ 125 per hr. X up to 8 hours	X 10 estimated instances per year =	10,000	10,000	10,000
Type 2 (Critical) Corrective Maintenance: \$ 165 per hr. X up to 8 hours	X 10 estimated instances per year =	13,200	13,200	13,200

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PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

Rev. 2/12/10 (PA/PATH)

MATERIALS, PARTS AND COMPONENTS:

Year 1 Price	Year 2 Price	Year 3 Price	Total 3 Year Price
$\$15,000$ (net cost) x + <u>30 %</u> (mark-up/mark-down) = <u>4,500</u> $\$4,500 + \$15,000$ = $\$19,500$ (estimated cost of material)	$\$15,000$ (net cost) x + <u>30 %</u> (mark-up/mark-down) = <u>4,500</u> $\$4,500 + \$15,000$ = $\$19,500$ (estimated cost of material)	$\$15,000$ (net cost) x + <u>30 %</u> (mark-up/mark-down) = <u>4,500</u> $\$4,500 + \$15,000$ = $\$19,500$ (estimated cost of material)	$\$58,500$

THREE YEAR, PRICE SUMMARY:

Preventive Maintenance	GB	\$ 137,808
Corrective /Remedial Maintenance	GB	\$ 23,500 <i>Correction JH 109,600</i>
Materials, Parts & Components	GB	\$ 58,500
TOTAL ESTIMATED THREE-YEAR - GB		\$ 219,808 <i>Correction JH 265,908</i>

- PM pricing represents 4 Preventive Maintenance Cycles per year for CCTV and 1 Preventive Maintenance Cycle per year for Access Control.
- Remedial Maintenance as required, determined by monthly reports generated from the Diebold "SecureStat" Web Based Maintenance Management System (CCMS)

OUTER BRIDGE CROSSINGS

<u>Preventive Maintenance</u>			YEAR 1	YEAR 2	YEAR 3
System Component / Item Description	Services	Quantity	Est. Base Monthly Price	Est. Base Monthly Price	Est. Base Monthly Price
Project Overhead	Supervision, Administration and Other Direct Costs	1	81	81	81
Access Control System Equipment (See Attachment - A, Equipment List)	PM only	1	405	405	405
Badge Identification System Equipment (See Attachment - A, Equipment List)	PM only	1	81	81	81
CCTV System Equipment (See Attachment - A, Equipment List)	PM only	1	2,557	2,634	2,713
Video Encoders and Decoders	PM only	1	81	81	81
Computerized Maintenance Management System (CMMS)	per section - CMMS	1	81	81	81
Reports	per section - Reports	1	81	81	81
Total Monthly Cost			3,367	3,444	3,523
(Total Est. Monthly Cost x 12) = Total Annual Cost			40,404	41,328	42,276

<u>Corrective / Remedial Maintenance</u>		YEAR 1	YEAR 2	YEAR 3
Type 1 (Non-Critical) Corrective Maintenance: \$ <u>125</u> per hr. X up to 8 hours	X 10 estimated instances per year =	10,000	10,000	10,000
Type 2 (Critical) Corrective Maintenance: \$ <u>165</u> per hr. X up to 8 hours	X 10 estimated instances per year =	13,200	13,200	13,200

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PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

Rev. 2/12/10 (PA/PATH)

MATERIALS, PARTS AND COMPONENTS:

Year 1 Price	Year 2 Price	Year 3 Price	Total 3 Year Price
\$15,000 (net cost) x	\$15,000 (net cost) x	\$15,000 (net cost) x	<u>\$ 58,500</u>
+ 30 % (mark-up/mark-down)	+ 30 % (mark-up/mark-down)	+ 30 % (mark-up/mark-down)	
= <u>4,500</u>	= <u>4,500</u>	= <u>4,500</u>	
\$4,500 + \$15,000	\$ <u>4,500</u> + \$15,000	\$ <u>4,500</u> + \$15,000	
=	=	=	
\$ <u>19,500</u> (estimated cost of material)	\$ <u>19,500</u> (estimated cost of material)	\$ <u>19,500</u> (estimated cost of material)	

THREE YEAR, PRICE SUMMARY:

Preventive Maintenance	OBX	\$ 124,008
Corrective /Remedial Maintenance	OBX	\$ 23,500 <i>Correction 69600</i>
Materials, Parts & Components	OBX	\$ 58,500
TOTAL ESTIMATED THREE-YEAR - OBX		<u>\$ 206,008</u> <i>Correction JA 252,108</i>

- PM pricing represents 4 Preventive Maintenance Cycles per year for CCTV and 1 Preventive Maintenance Cycle per year for Access Control.
- Remedial Maintenance as required, determined by monthly reports generated from the Diebold "SecureStat" Web Based Maintenance Management System (CCMS)

Cost to perform fiber optic cable repair

Year 1. - Fiber Optic Repair Cost \$ 175 / hr x (40 hours) x (4 times per/year) =

\$ 28,000

Year 2. - Fiber Optic Repair Cost \$ 180 / hr x (40 hours) x (4 times per/year) =

\$ 28,800

Year 3. - Fiber Optic Repair Cost \$ 185 / hr x (40 hours) x (4 times per/year) =

\$ 29,600

09-23-15A11:13 RCVD

One Time Cost to Purchase Badge Identification Cards (Quantity of 1000)

Card Stock : HID Prox.

LENEL PART No. I386-LGGSN-L241

\$ 5,000

Account Manager

Year 1 Price	Year 2 Price	Year 3 Price	Total 3 Year Price
\$ <u>37,200</u>	\$ <u>38,316</u>	\$ <u>39,500</u>	\$ <u>115,016</u>

TOTAL CONTRACT PRICE SUMMARY SHEET

Total Three-Year GWB & GWBBS	\$ <u>699,352</u>	<i>Corrections</i> 745,752 <i>ja</i>
Total Three-Year - LT	\$ <u>685,612</u>	732,012 <i>ja</i>
Total Three-Year - PABT	\$ <u>531,076</u>	577,476 <i>ja</i>
Total Three Year - Holland Tunnel	\$ <u>496,912</u>	543,312 <i>ja</i>
Total Three Year - Staten Island Bridges (BB, GB, and QBX)	\$ <u>608,448</u>	747,048 <i>ja</i>
Fiber optic repair work	\$ <u>86,400</u>	
Badge Identification Cards	\$ <u>5,000</u>	
Account Manager	\$ <u>115,016</u>	
Total Estimated Three Year Contract Price (sum of items above)	\$ <u>3,227,816</u>	3,552,016 <i>ja</i>

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

PART IV - 23

Rev. 2/12/10 (PA/PATH)