

A Public Records Access request has been submitted.

Request By: Cecilia Su  
Signature: Cecilia Su  
Request date: 08/08/2016  
Address: 1 Bryant Park, SRS Fund, 39th Floor  
Email: cecilia.su@srsfund.com  
Phone number: 212-520-7918

Personal Information Request: NO

Hello,

My name is Cecilia and I'm writing to you from SRS. We are a research firm and are currently doing work on the Travel & Leisure sector.

As we understand it, a portion of airport fees comes from concessions from car rental companies.

Records seeking:

We were hoping to receive car rental revenue by brand by month to assess the overall health of the travel market.

Could you please send me car rental gross revenue for JFK, EWR and LGA from Jan 2016 to June 2016?

Thank you and I look forward to hearing from you.

THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY PRA # 17236  
PUBLIC RECORD ACCESS FORM

Action by (print / type name):

Danny Ng

, Freedom of Information Administrator

Signature:



Date:

10/28/2016

On behalf of the Secretary of the Port Authority, as Records Access Officer and Custodian of Government Records of the Port Authority.

- The requested records are being made available.
- Any responsive records that may exist are currently in storage or archived, and a diligent search is being conducted. The Port Authority will respond by:
- A diligent search has been conducted, and no records responsive to your request have been located.
- The requested records that have been located are not being made available, as they are exempt from disclosure for the following specific reasons:

- Some requested records that have been located are being made available. The remainder are exempt from disclosure for the following specific reasons:

- The request does not reasonably describe or identify specific records; therefore, the Port Authority is unable to search for and locate responsive records. Please consider submitting a new request that describes or identifies the specific records requested with particularity and detail.

- Other:

Material responsive to your request can be found on the Port Authority's website at <http://corpinfo.panynj.gov/documents/17236-O/>. Paper copies of the available records are available upon request.

This form is promulgated by the Port Authority pursuant to the Port Authority Public Records Access Policy and is intended to be construed consistent with the New York Freedom of Information Law and the New Jersey Open Public Records Act. It is intended to facilitate requests for Port Authority public records and does not constitute legal advice.

JAN

Jan-16

	<u>Stewart</u> (SWF)	<u>LaGuardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	319,514	468,471	472,411	1,260,396
Alamo	***	\$452,816	\$1,053,735	796,239	2,302,790
Avis	73,398	1,108,271	1,382,719	2,412,716	4,977,104
Budget	62,580	715,585	1,103,643	1,008,743	2,890,551
Dollar	***	375,658	600,708	566,850	1,543,216
Enterprise	68,264	912,450	1,114,911	1,439,897	3,535,522
Hertz	85,576	1,607,135	1,960,837	3,150,346	6,803,894
National	58,354	1,203,211	734,177	2,325,862	4,321,604
Payless	***	267,446	172,506	176,000	615,952
Trifty	***	102,476	230,783	220,008	553,267
<b>Total-On Airport</b>	<b>\$348,172</b>	<b>\$7,064,562</b>	<b>\$8,822,490</b>	<b>\$12,569,072</b>	<b>28,804,296</b>
<u>Off-Airport</u>					
FlightCar	***	***	***	6,636	6,636
TBD	***				0
TBD	***				0
<b>Total-Off Airport</b>		<b>\$0</b>	<b>\$0</b>	<b>\$6,636</b>	<b>\$6,636</b>
<b>Grand Total</b>	<b>\$348,172</b>	<b>\$7,064,562</b>	<b>\$8,822,490</b>	<b>\$12,582,344</b>	<b>28,810,932</b>

\* Unaudited figures.

\*\*\* Rental Car companies not at SWF

FEB

Feb-16

	<u>Stewart</u>	<u>LaGuardia</u>	<u>Kennedy</u>	<u>Newark</u>	<u>TOTAL</u>
	(SWF)	(LGA)	(JFK)	(EWR)	
<u>On-Airport</u>					
Advantage	***	305,995	420,823	470,412	1,197,230
Alamo	***	410,464	800,596	625,061	1,836,121
Avis	57,075	1,087,657	1,170,478	2,479,533	4,794,743
Budget	51,728	649,669	783,731	890,709	2,375,837
Dollar	***	338,545	499,957	468,685	1,307,187
Enterprise	51,929	854,753	719,354	1,293,493	2,919,529
Hertz	78,307	1,687,237	1,740,003	3,306,982	6,812,529
National	55,231	1,320,554	744,723	2,555,287	4,675,795
Payless	***	286,511	145,047	217,189	648,747
Trifty	***	129,300	194,367	206,385	530,052
Total-On Airport	\$294,270	\$7,070,685	\$7,219,079	\$12,513,736	\$27,097,770
<u>Off-Airport</u>					
FlightCar				12,194	12,194
TBD					0
TBD					0
Total-Off Airport		\$0	\$0	\$12,194	\$12,194
Grand Total	\$294,270	\$7,070,685	\$7,219,079	\$12,525,930	\$27,109,964

\* Unaudited figures.

\*\*\* Rental Car Companies not at SWF

Mar

Mar-16

<u>On-Airport</u>	<u>Stewart</u> (SWF)	<u>LaGuardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
Advantage	***	357,369	497,783	579,012	1,434,164
Alamo	***	666,319	969,147	882,066	2,517,532
Avis	95,780	1,368,412	1,377,272	3,036,210	5,877,674
Budget	75,303	783,399	1,008,642	1,246,380	3,113,724
Dollar	***	421,091	699,858	659,032	1,779,981
Enterprise	78,986	958,229	976,685	1,528,720	3,542,620
Hertz	92,863	1,829,032	1913816	3,719,731	7,555,442
National	70,365	1,632,694	868,868	2,990,605	5,562,532
Payless	***	268,511	145,047	217,189	884,250
Thrifty	***	219,944	303,919	315,214	839,077
Total-On Airport	\$413,297	\$8,505,000	\$8,761,037	\$15,174,159	\$33,106,996
<u>Off-Airport</u>					
Flightcar	***			6,267	6,267
TBD	***				0
TBD	***				0
Total-Off Airport		\$0	\$0	\$6,267	\$6,267
Grand Total	\$413,297	\$8,505,000	\$8,761,037	\$15,180,426	\$33,113,263

April

Apr-16

	<u>Stewart</u>	<u>LaGuardia</u>	<u>Kennedy</u>	<u>Newark</u>	<u>TOTAL</u>
	(SWF)	(LGA)	(JFK)	(EWR)	
<u>On-Airport</u>					
Advantage	***	316,799	356,219	404,533	\$ 1,077,551
Alamo	***	668,188	993,461	966,766	\$ 2,628,415
Avis	\$ 119,409	1,596,704	1,758,126	3,302,116	\$ 6,776,355
Budget	\$ 104,928	1,024,749	1,336,558	1,454,708	\$ 3,920,943
Dollar	***	496,243	703,451	642,623	\$ 1,842,317
Enterprise	\$ 70,886	999,151	1,097,245	1,538,816	\$ 3,706,098
Hertz	\$ 77,688	1,891,871	2,235,145	4,033,172	\$ 8,237,876
National	\$ 66,503	1,593,466	986,457	2,970,477	\$ 5,616,903
Payless	***	318,349	129,895	214,656	\$ 662,900
Thrifty	***	213,469	353,743	431,170	\$ 998,382
Total-On Airport	\$ 439,414	9,118,989	9,950,300	\$15,959,037	\$ 35,467,740
<u>Off-Site</u>					
FlightCar				3,447	3,447
TBD					0
TBD					0
Total-Off Airport			\$0	\$0	\$0
Grand Total	\$439,414	\$9,118,989	\$9,950,300	\$15,962,484	\$ 35,471,187

May

May-16

	<u>Stewart</u> (SWF)	<u>LaGuardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	418,181	624,045	632,656	1,674,882
Alamo	***	988,453	1,400,172	1,661,543	4,050,168
Avis	\$ 119,960	2,030,257	2,336,925	3,901,700	8,388,842
Budget	\$ 100,911	1,488,893	1,968,609	2,229,911	5,788,324
Dollar	***	673,869	1,040,377	890,700	2,604,946
Enterprise	\$ 95,737	1,362,391	1,679,487	2,168,603	5,306,218
Hertz	\$ 104,563	2,344,803	2,858,319	4,895,801	10,203,486
National	\$ 96,070	1,247,034	1,247,034	3,493,518	6,083,656
Payless	***	377,395	175,903	231,541	784,839
Thrifty	***	314,514	529,359	474,683	1,318,556
Total-On Airport	\$517,241	\$10,827,609	\$13,860,230	\$20,580,656	\$46,203,917
<u>Off-Airport</u>					
FlightCar				8,774	8,774
SilverCar				2,303	2,303
TBD					0
Total-Off Airport				\$11,077	\$11,077
Grand Total	\$517,241	\$10,827,609	\$13,860,230	\$20,591,733	\$46,214,994

\* Unaudited figures. Receipts of off-airport firms listed under airports served.

June

Jun-16

	<u>Stewart</u>	<u>LaGuardia</u>	<u>Kennedy</u>	<u>Newark</u>	<u>TOTAL</u>
<u>On-Airport</u>	(SWF)	(LGA)	(JFK)	(EWR)	
Advantage	***	482,821	722,195	695,634	1,900,650
Alamo	***	969,036	1,595,216	1,885,468	4,449,720
Avis	111,994	2,243,267	2,482,511	4,242,064	9,079,836
Budget	135,204	1,694,115	2,184,438	2,354,269	6,368,026
Dollar	***	654,695	1,167,059	921,603	2,743,357
Enterprise	114,288	1,525,024	1,678,444	2,291,236	5,608,992
Hertz	143,929	2,407,248	3,012,378	5,125,043	10,688,598
National	88,612	2,046,391	1,218,304	3,669,759	7,023,066
Payless	***	360,393	215,628	299,737	875,758
Thrifty	***	331,256	593,715	556,010	1,480,981
<b>Total-On Airport</b>	<b>\$594,027</b>	<b>\$12,714,246</b>	<b>\$14,869,888</b>	<b>\$22,040,823</b>	<b>\$50,218,984</b>
<u>Off- Airport</u>					
FlightCar				7,805	\$7,805
Silvercar				44,262	\$44,262
TBD					\$0
<b>Total-Off Airport</b>			<b>\$0</b>	<b>\$52,067</b>	<b>\$52,067</b>
<b>Grand Total</b>	<b>\$594,027</b>	<b>\$12,714,246</b>	<b>\$14,869,888</b>	<b>\$22,144,957</b>	<b>\$50,271,051</b>

\* Unaudited figures. Receipts of off-airport firms listed under airports served.