

A Public Records Access request has been submitted.

Request By: Peter J Pizzi

Signature: Peter J. Pizzi

Request date: 06/19/2016

Address: 1037 Raymond Blvd, Newark NJ 07102

Email: ppizzi@walsh.law

Phone number: 973-757-1011

Personal  
Information  
Request: NO

Records  
seeking:

1. All documents relating to the acquisition of Landmark Aviation (owner of First Aviation Services at TEB) by BBA Aviation in or about February 2016.
2. All documents relating to the operation by Signature Flight Support of multiple fixed base operators at TEB as a result of the acquisition of Landmark Aviation (owner of First Aviation Services at TEB) by BBA Aviation in or about February 2016.
- 3 .The Master Plan for TEB which, among other things, addressed the number of fixed base operators permitted at that airport.

THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY  
PUBLIC RECORD ACCESS FORM

Action by (print / type name):

**William Shalewitz**, Freedom of Information Administrator

Signature:

*William Shalewitz*

Date:

**07/05/2016**

On behalf of the Secretary of the Port Authority, as Records Access Officer and Custodian of Government Records of the Port Authority.

- The requested records are being made available.
- Any responsive records that may exist are currently in storage or archived, and a diligent search is being conducted. The Port Authority will respond by:
- A diligent search has been conducted, and no records responsive to your request have been located.
- The requested records that have been located are not being made available, as they are exempt from disclosure for the following specific reasons:

- Some requested records that have been located are being made available. The remainder are exempt from disclosure for the following specific reasons:

- The request does not reasonably describe or identify specific records; therefore, the Port Authority is unable to search for and locate responsive records. Please consider submitting a new request that describes or identifies the specific records requested with particularity and detail.

Other:

Material responsive to your request can be found on the Port Authority's website at <http://corpinfo.panynj.gov/documents/17094-O/>

This form is promulgated by the Port Authority pursuant to the Port Authority Public Records Access Policy and is intended to be construed consistent with the New York Freedom of Information Law and the New Jersey Open Public Records Act. It is intended to facilitate requests for Port Authority public records and does not constitute legal advice.

TEA - Fest AVIA - Folder



September 23, 2015

**Via E-mail**

Mr. Frederick Longenecker  
Manager, GA & Domestic Airlines  
New York & New Jersey Port Authority  
Newark Liberty International Airport  
Building One - Conrad Rd  
Newark, NJ 07114

Re: Landmark Aviation

Dear Mr. Longenecker:

Please see the attached announcement which was released very early this morning concerning the execution of an agreement for BBA Aviation plc, which owns Signature Flight Support, to acquire 100% of Landmark Aviation. This sale will include all 68 of Landmark's fixed-base operations, its eleven Part 145 Repair Stations, and its Aircraft Management and Charter division. As the announcement states, closing of the transaction is subject to certain regulatory and shareholder approvals. Until then, there will be no changes at our facility or in our business.

We will be in touch shortly to answer any questions you may have. Landmark Aviation values its relationship with all of its airport partners and we are looking forward to working with you toward a smooth transition.

Very truly yours,

A handwritten signature in black ink, appearing to read "Daniel Bucaro".

Daniel T. Bucaro  
President and CEO

Attachment  
DTB:scg

1500 CityWest Blvd., Suite 600  
Houston, TX 77042  
main 713.895.9243 fax 713.690.9553  
[www.landmarkaviation.com](http://www.landmarkaviation.com)



## Press Release

23 September 2015

### BBA AVIATION PLC TO EXPAND SIGNATURE FLIGHT SUPPORT WITH THE PROPOSED ACQUISITION OF LANDMARK AVIATION FROM THE CARLYLE GROUP

BBA Aviation plc announced today that it has agreed terms for the proposed \$2.065 billion acquisition of Landmark Aviation (Landmark) from affiliates of The Carlyle Group. Landmark operates a global network of Fixed Base Operations (FBOs), Aircraft Maintenance and Aircraft Management and Charter businesses. This acquisition represents a major expansion of Signature Flight Support (Signature), a BBA Aviation company, and the world's largest FBO network. The transaction is subject to regulatory and shareholder approvals and is expected to close in early 2016.

Landmark has 68 FBOs that are complementary to Signature's existing network of 133 wholly owned and affiliate global locations. Landmark's aircraft maintenance locations will also supplement Signature's existing MRO operations delivered through its Signature TECHNICAir and CSE Citation Centre brands. Landmark's aircraft management and charter fleet numbers over 110 aircraft.

Commenting on today's announcement, Simon Pryce, Chief Executive of BBA Aviation said, *"This is a transformational step in the continued execution of BBA Aviation's strategy that is both strategically and financially compelling. It represents a unique opportunity to materially expand our global Signature FBO business and deepen our exposure to the attractive B&GA market with its structural growth drivers.*

*The acquisition would enable customers to benefit from an extension of Signature's industry-leading service offering and its operational excellence across a much larger network of high quality locations. Combining Signature and Landmark Aviation also would realise significant cost synergies as well substantial tax benefits.*

*More broadly, the acquisition increases BBA Aviation's focus on the provision of value-added services to B&GA users and enhances the Group's prospects for cash generation and value creation through effective integration, continued strategy execution and active portfolio management."*

Maria Sastre, President and Chief Operating Officer of Signature, also commented on the acquisition, *"We are delighted that BBA Aviation has agreed to this proposed acquisition of Landmark. This is a strategic fit for the Signature network. It will significantly expand our reach within North America as well as globally. It will also enhance Signature's customer value proposition and materially increase the relevance of our network for our customers. Once completed, Signature will be able to offer its world-class customer experience and loyalty programs across a much broader network of leading B&GA locations. We believe this transaction to be one of the most significant acquisitions in the business and general aviation industry. We look forward to welcoming the Landmark team to the Signature family once the transaction is approved and closed."*

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## BBA Aviation

Dan Bucaro, President and Chief Executive Officer of Landmark, said, *"We are very appreciative of the strong relationships we have developed over the years with airport sponsors, customers, and vendors. We are confident that the success we have achieved at Landmark will carry forward under BBA Aviation's ownership. We especially would like to thank our team at The Carlyle Group for its exceptional support."*

Adam Palmer, Carlyle Managing Director and Head of the Global Aerospace, Defense and Government Services team, said, *"We are extremely grateful to Dan and the entire Landmark team for their strong partnership, during which they worked tirelessly to create one of the world's premier FBO networks and largest managed aircraft fleets. We are proud of the company's tremendous growth under our ownership and the high level of service provided to its customers."*

J.P. Morgan Limited acted as sole financial adviser to BBA Aviation in connection with the transaction. Slaughter and May are serving as legal adviser as to English Law to BBA Aviation on the transaction. Sullivan & Cromwell LLP are serving as legal adviser as to U.S. Law to BBA Aviation on the transaction. Barclays Bank PLC, acting through its investment bank, acted as an adviser to BBA Aviation on certain financial aspects of the transaction.

Morgan Stanley & Co. LLC and Evercore Group L.L.C. acted as financial advisors to Landmark in connection with the transaction. Latham & Watkins LLP, Jones Day and Zuckert, Scoutt & Rasenberger LLP are serving as legal advisors to Landmark and Carlyle on the transaction.

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**BBA Aviation plc** is a leading global aviation support and aftermarket services provider. BBA Aviation's Flight Support businesses (Signature Flight Support and ASIG) provide specialist on-airport support services, including refuelling and ground handling, to the owners and operators of private, business, military and commercial aircraft. BBA Aviation's Aftermarket Services businesses (Dallas Airmotive, Premier Turbines, H+S Aviation, International Turbine Service, W. H. Barrett Turbine Engine Company, International Governor Services and Ontic) are focused on the repair and overhaul of gas turbine engines and the service of aerospace components, sub-systems and systems. BBA Aviation group companies operate from more than 220 individual locations on five continents. For more information, please visit [www.bbaaviation.com](http://www.bbaaviation.com)

**Signature Flight Support**, a BBA Aviation plc company, is the world's largest fixed-base operation (FBO) and distribution network for business aviation services. Signature services include fueling, hangar and office rentals, ground handling, maintenance and a wide range of crew and passenger amenities at strategic domestic and international locations. Headquartered in Orlando, Florida, Signature currently operates at more than 130 locations in the United States, Canada, Caribbean, Europe, South America, Africa and Asia. For more information, please visit: [www.signatureflight.com](http://www.signatureflight.com) or on Facebook at [www.facebook.com/signatureflightsupport](http://www.facebook.com/signatureflightsupport). Follow Signature Flight Support on Twitter: SignatureFBO

Headquartered in Houston, Texas, **Landmark Aviation** operates a network of fixed base operations located throughout the U.S., Canada and Western Europe. The Company offers a wide range of services, including FBO, MRO, aircraft



**BBA Aviation**

management & charter. Landmark is a portfolio company of The Carlyle Group. For more information, visit [www.landmarkaviation.com](http://www.landmarkaviation.com)

**The Carlyle Group** (NASDAQ: CG) is a global alternative asset manager with \$193 billion of assets under management across 128 funds and 159 fund of funds vehicles as of June 30, 2015. Carlyle's purpose is to invest wisely and create value on behalf of its investors, many of whom are public pensions. Carlyle invests across four segments – Corporate Private Equity, Real Assets, Global Market Strategies and Investment Solutions – in Africa, Asia, Australia, Europe, the Middle East, North America and South America. Carlyle has expertise in various industries, including: aerospace, defense & government services, consumer & retail, energy, financial services, healthcare, industrial, real estate, technology & business services, telecommunications & media and transportation. The Carlyle Group employs more than 1,700 people in 35 offices across six continents. [www.carlyle.com](http://www.carlyle.com)



**BBA Aviation**

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file

## JUSTICE NEWS

Department of Justice

Office of Public Affairs

FOR IMMEDIATE RELEASE

Wednesday, February 3, 2016

### **BBA Aviation to Divest Facilities at Six Airports in Landmark Aviation Acquisition**

#### *Divestitures Avoid Creating Monopolies or Duopolies for Critical Fueling and Support Services*

The Department of Justice announced today that it will require BBA Aviation plc, the parent company of Signature Flight Support, to divest fixed-base operator assets (FBOs) at six U.S. airports in order to proceed with its \$2.065 billion acquisition of Landmark Aviation.

The department's Antitrust Division filed a civil antitrust lawsuit in the U.S. District Court for the District of Columbia to block the proposed acquisition, and simultaneously filed a proposed settlement that, if approved by the court, would resolve the competitive harm alleged in the lawsuit. The department said that without the required divestitures, the transaction would have created a monopoly for FBO services at three airports and reduced the number of full-service FBO providers from three to two at three others, resulting in higher prices and lower quality of FBO services for consumers.

"The merger would have subjected general aviation customers at six airports to a monopoly or duopoly for critical fueling and support services," said Assistant Attorney General Bill Baer of the Justice Department's Antitrust Division. "Higher prices and lower quality services were the likely result. Today's proposed settlement will ensure that customers at these airports will continue to receive the benefits of vigorous competition."

FBOs provide fuel and related support services to general aviation customers, which include charter, private and corporate aircraft operators. Signature and Landmark own or operate full-service FBOs at airports throughout the United States. Signature and Landmark are the only two full-service FBOs at Washington Dulles International Airport (IAD) in Dulles, Virginia; Scottsdale Municipal Airport (SDL) in Scottsdale, Arizona; and Fresno Yosemite International Airport (FAT) in Fresno, California. Signature and Landmark are two of only three full-service FBOs at Jacqueline Cochran Regional Airport (TRM) in Thermal, California; Westchester County Airport (HPN) in White Plains, New York; and Ted Stevens Anchorage International Airport (ANC) in Anchorage, Alaska. At each of these three airports, the third FBO is much smaller than Signature and Landmark.

Under the terms of the proposed settlement, BBA Aviation must divest Landmark's FBO assets at each of the six impacted airports to a buyer approved by the Antitrust Division.

BBA Aviation plc is a United Kingdom public limited company headquartered in London. Its subsidiary, Signature Flight Support, a Delaware corporation headquartered in Orlando, Florida, has the world's largest FBO network and operates approximately 70 FBO facilities in the United States. BBA had worldwide revenues of approximately \$2.3 billion in 2014, of which over \$900 million were derived from Signature's U.S. FBO business.

Landmark U.S. Corp LLC and LM U.S. Member LLC (collectively doing business as Landmark Aviation), are Delaware limited liability companies headquartered in Houston and are owned by investment funds managed by the Carlyle Group. Landmark operates approximately 60 FBO facilities in the United States. Landmark had worldwide revenues of over \$700 million in 2014, of which over \$500 million were derived from its U.S. FBO business.

As required by the Tunney Act, the proposed settlement, along with the department's competitive impact statement, will be published in the *Federal Register*. Any person may submit written comments concerning the proposed settlement during a 60-day comment period to James J. Tierney, Chief, Networks & Technology Enforcement Section, Antitrust Division, U.S. Department of Justice, 450 5th Street, N.W., Suite 7100, Washington, D.C. 20530. At the conclusion of the 60-day comment period, the U.S. District Court for the District of Columbia may enter the proposed final judgment upon finding that it serves the public interest.

[BBA Landmark CIS \(86.52 KB\)](#)

[BBA Landmark PFJ \(84.97 KB\)](#)

[BBA Landmark Hold Separate \(105.15 KB\)](#)

[BBA Landmark Explanation \(26.9 KB\)](#)

[BBA Landmark Complaint \(115.75 KB\)](#)

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16-131  
Antitrust (including FTC antitrust)

Antitrust Division  
Updated February 3, 2016

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**From:** Spann, Renee  
**Sent:** Monday, February 22, 2016 4:47 PM  
**To:** Phillips, Pam; John Kastens; Orłowski, Kristi; Gary.Palm@faa.gov  
**Cc:** Longernecker, Fred; Orłowski, Kristi  
**Subject:** New Name for Landmark

I just received a call from Mario Diaz that Landmark will be called Signature South. He said that they would like this to be effective tomorrow (2/23). However, in the absence of notification at least to the Tower, I suggested that they defer until Wednesday in order to ensure that they are onboard.

*Renee D. Spann*

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