

Olivencia, Mildred

From: Port Authority [webmaster.panynj@imagework.com]
Sent: Tuesday, May 03, 2016 12:10 AM
To: Van Duyne, Sheree; Ng, Danny; Torres-Rojas, Genara; Olivencia, Mildred; Shalewitz, William
Subject: FOI Request Submitted

A Freedom of Information request has been submitted.

Request date: 05/03/2016

Requested by: Sharon Faulkner

Business: American Car Rental Association

Address: PO BOX 584
1820 North Point Rd
Long Lake, NY, Zip: 12847

Contact: Phone: 5188106091
Email: sfaulkner@acraorg.com

Records seeking: Car Rental market share statistics for NY and NJ on-airport revenue. 2015 or first quarter 2016. Please provide individual market share rental car revenue for on-airport rental agencies for the year 2015.

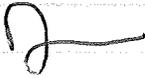
THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY RECORD REQUEST FORM

Action by (print/type name):

Danny Ng

, Freedom of Information Administrator

Signature:



Date:

05/18/2016

On behalf of the Secretary of the Port Authority, as Records Access Officer and Custodian of Government Records of the Port Authority.

- The requested records are being made available.
- Any responsive records that may exist are currently in storage or archived, and a diligent search is being conducted. The Port Authority will respond by _____.
- A diligent search has been conducted, and no records responsive to your request have been located.
- The requested records that have been located are not being made available, as they are exempt from disclosure for the following specific reasons:

- Some requested records that have been located are being made available. The remainder are exempt from disclosure for the following specific reasons:

- The request does not reasonably describe or identify specific records; therefore, the Port Authority is unable to search for and locate responsive records. Please consider submitting a new request that describes or identifies the specific records requested with particularity and detail.
- Other:
See attached letter.

This form is promulgated by the Port Authority pursuant to the Port Authority Public Records Access Policy and is intended to be construed consistent with the New York Freedom of Information Law and the New Jersey Open Public Records Act. It is intended to facilitate requests for Port Authority public records and does not constitute legal advice.

THE PORT AUTHORITY OF NY & NJ

FOI Administrator

May 18, 2016

Ms. Sharon Faulkner
American Car Rental Association
PO Box 584, 1820 North Point Rd
Long Lake, NY 12847

Re: Public Records Access No. 16901

Dear Ms. Faulkner:

This is in response to your May 3, 2016 request, which has been processed under the Port Authority's Public Records Access Policy, copy enclosed, for copies of car rental market share statistics for NY and NJ on-airport revenue for 2015 or first quarter 2016. Please provide individual market share rental car revenue for on-airport rental agencies for the year 2015.

Material responsive to your request can be found on the Port Authority's website at <http://corpinfo.panynj.gov/documents/16901-O/>. Paper copies of the available records are available upon request.

Please refer to the above Public Records Access reference number in any future correspondence relating to your request.

Very truly yours,



Danny Ng
FOI Administrator

Enclosure

*4 World Trade Center, 18th Floor
150 Greenwich Street
New York, NY 10007
T: 212 435 3642 F: 212 435 7555*

JAN

Jan-16

	<u>Stewart</u> (SWF)	<u>LaGuardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	319,514	468,471	472,411	1,260,396
Alamo	***	\$452,816	1,053,735	796,239	2,302,790
Avis	73,398	1,108,271	1,382,719	2,412,716	4,977,104
Budget	62,580	715,585	1,103,643	1,008,743	2,890,551
Dollar	***	375,658	600,708	566,850	1,543,216
Enterprise	68,264	912,450	1,114,911	1,439,897	3,535,522
Hertz	85,576	1,607,135	1,960,837	3,150,346	6,803,894
National	58,354	1,203,211	734,177	2,325,862	4,321,604
Payless	***	267,446	172,506	176,000	615,952
Trifty	***	102,476	230,783	220,008	553,267
Total-On Airport	\$348,172	\$7,064,562	\$8,822,490	\$12,569,072	28,804,296
<u>Off-Airport</u>					
FlightCar	***	***	***	6,636	6,636
TBD	***				0
TBD	***				0
Total-Off Airport		\$0	\$0	\$6,636	\$6,636
Grand Total	\$348,172	\$7,064,562	\$8,822,490	\$12,582,344	28,810,932

* Unaudited figures.

*** Rental Car companies not at SWF

FEB

Feb-16

	<u>Stewart</u>	<u>LaGuardia</u>	<u>Kennedy</u>	<u>Newark</u>	<u>TOTAL</u>
<u>On-Airport</u>	(SWF)	(LGA)	(JFK)	(EWR)	
Advantage	***	305,995	420,823	470,412	1,197,230
Alamo	***	410,464	800,596	625,061	1,836,121
Avis	57,075.00	1,087,657	1,170,478	2,479,533	4,794,743
Budget	51,728.00	649,669	783,731	890,709	2,375,837
Dollar	***	338,545	499,957	468,685	1,307,187
Enterprise	51,929.00	854,753	719,354	1,293,493	2,919,529
Hertz	78,307.00	1,687,237	1,740,003	3,306,982	6,812,529
National	55,231.00	1,320,554	744,723	2,555,287	4,675,795
Payless	***	286,511	145,047	217,189	648,747
Trifty	***	129,300	194,367	206,385	530,052
Total-On Airport	\$294,270	\$7,070,685	\$7,219,079	\$12,513,736	\$27,097,770
<u>Off-Airport</u>					
FlightCar				12,194	12,194
TBD					0
TBD					0
Total-Off Airport		\$0	\$0	\$12,194	\$12,194
Grand Total	\$294,270	\$7,070,685	\$7,219,079	\$12,525,930	\$27,109,964

* Unaudited figures.

*** Rental Car Companies not at SWF

Mar

Mar-16

	<u>Stewart</u>	<u>LaGuardia</u>	<u>Kennedy</u>	<u>Newark</u>	<u>TOTAL</u>
	(SWF)	(LGA)	(JFK)	(EWR)	
<u>On-Airport</u>					
Advantage	***	357,369	497,783	579,012	1,434,164
Alamo	***	666,319	969,147	882,066	2,517,532
Avis	95,780	1,368,412	1,377,272	3,036,210	5,877,674
Budget	75,303	783,399	1,008,642	1,246,380	3,113,724
Dollar	***	421,091	699,858	659,032	1,779,981
Enterprise	78,986	958,229	976,685	1,528,720	3,542,620
Hertz	92,863	1,829,032	1913816	3,719,731	7,555,442
National	70,365	1,632,694	868,868	2,990,605	5,562,532
Payless	***	268,511	145,047	217,189	884,250
Thrifty	***	219,944	303,919	315,214	839,077
Total-On Airport	\$413,297	\$8,505,000	\$8,761,037	\$15,174,159	\$33,106,996
<u>Off-Airport</u>					
Flightcar	***			6,267	6,267
TBD	***				0
TBD	***				0
Total-Off Airport		\$0	\$0	\$6,267	\$6,267
Grand Total	\$413,297	\$8,505,000	\$8,761,037	\$15,180,426	\$33,113,263

JAN

Jan-15

	<u>Stewart</u> (SWF)	<u>LaGuardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	198,329	235,781	295,590	\$729,700
Alamo	***	***	894,674	843,625	1,738,299
Avis	72,216	1,111,638	1,325,630	2,540,298	5,049,782
Budget	63,940	768,232	1,013,585	948,769	2,794,526
Dollar	***	397,294	815,001	707,250	1,919,545
Enterprise	68,322	996,771	900,487	1,240,949	3,206,529
Hertz	63,124	1,574,404	2,233,820	3,453,866	7,325,214
National	60,312	939,925	862,201	2,214,200	4,076,638
Payless	***	228,912	175,053	176,266	580,231
Trifty	***	69,814	317,411	232,634	619,859
Total-On Airport	\$327,914	\$6,285,319	\$8,773,643	\$12,653,447	28,040,323
<u>Off-Airport</u>					
TBD	***				0
TBD	***				0
TBD	***				0
Total-Off Airport		\$0	\$0	\$0	\$0
Grand Total	\$327,914	\$6,285,319	\$8,773,643	\$12,653,447	28,040,323

* Unaudited figures.

*** Rental Car companies not at SWF

FEB

Feb-15

	<u>Stewart</u> (SWF)	<u>LaGuardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	193,835	202,378	259,187	655,400
Alamo	***		614,700	671,608	1,286,308
Avis	77,160.00	1,104,822	1,232,617	2,595,381	5,009,980
Budget	46,335.00	633,089	650,686	784,711	2,114,821
Dollar	***	429,262	766,765	737,472	1,933,499
Enterprise	48,317.00	898,344	623,030	1,093,114	2,662,805
Hertz	59,252.00	1,639,371	1,994,020	3,448,489	7,141,132
National	59,573.00	1,062,540	817,694	2,528,902	4,468,709
Payless	***	199,954	137,606	145,327	482,887
Trifty	***	93,854	227,010	185,494	506,358
Total-On Airport	\$290,637	\$6,255,071	\$7,266,506	\$12,449,685	\$26,261,899
<u>Off-Airport</u>					
TBD	***				0
TBD	***				0
TBD	***				0
Total-Off Airport		\$0	\$0	\$0	\$0
Grand Total	\$290,637	\$6,255,071	\$7,266,506	\$12,449,685	\$26,261,899

* Unaudited figures.

*** Rental Car Companies not at SWF

Mar

Mar-15

<u>On-Airport</u>	<u>Stewart</u> (SWF)	<u>LaGuardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
Advantage	***	332,340	310,786	326,133	969,259
Alamo	***		720,146	832,495	1,552,641
Avis	77,160	1,404,257	1,416,924	2,999,551	5,897,892
Budget	73,400	991,755	971,485	1,158,692	3,195,332
Dollar	***	565,549	842,593	887,983	2,296,125
Enterprise	61,033	1,049,001	925,856	1,342,109	3,377,999
Hertz	81,867	1,960,528	2,291,185	4,086,731	8,420,311
National	70,490	1,309,694	897,684	2,878,448	5,156,316
Payless	***	253,503	219,831	193,797	920,634
Thrifty	***	122,760	308,457	218,056	649,273
Total-On Airport	\$363,950	\$7,989,387	\$8,904,947	\$14,923,995	\$32,435,782
<u>Off-Airport</u>					
TBD	***				0
TBD	***				0
TBD	***				0
Total-Off Airport		\$0	\$0	\$0	\$0
Grand Total	\$363,950	\$7,989,387	\$8,904,947	\$14,923,995	\$32,435,782

April

Apr-15

<u>On-Airport</u>	<u>Stewart</u> (SWF)	<u>LaGuardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
Advantage	***	316,799	356,219	404,533	1,077,551
Alamo	***	***	1,156,523	1,081,291	2,237,814
Avis	121,001	1,544,116	1,715,948	3,427,439	6,808,504
Budget	104,928	1,188,782	1,361,085	1,359,423	4,014,218
Dollar	***	539,392	1,097,550	951,636	2,588,578
Enterprise	80,413	1,146,361	1,147,723	1,654,844	4,029,341
Hertz	89,953	2,214,848	2,573,857	4,674,289	9,552,947
National	81,986	1,343,204	1,031,527	3,069,569	5,526,286
Payless	***	291,921	215,453	168,847	676,221
Thrifty	***	111,935	374,195	197,301	683,431
Total-On Airport	\$478,281	\$8,697,358	\$11,030,080	\$16,989,172	\$37,194,891
<u>Off-Site</u>					
TBD					0
TBD					0
TBD					0
Total-Off Airport			\$0	\$0	\$0
Grand Total	\$478,281	\$8,697,358	\$11,030,080	\$16,989,172	\$37,194,891

May

May-15

<u>On-Airport</u>	<u>Stewart</u> (SWF)	<u>LaGuardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
Advantage	***	366,329	435,933	440,388	1,242,650
Alamo	***	***	1,535,540	1,506,346	3,041,886
Avis	141,300	1,927,663	2,275,067	3,835,432	8,179,462
Budget	104,928	1,603,456	1,637,147	1,739,403	5,084,934
Dollar	***	631,324	1,445,478	1,133,386	3,210,188
Enterprise	96,078	1,674,356	1,380,962	2,145,638	5,297,034
Hertz	146,749	2,634,653	3,201,092	5,052,988	11,035,482
National	78,883	1,416,112	1,162,974	3,213,939	5,871,908
Payless	***	324,022	231,468	247,736	803,226
Thrifty	***	\$126,335	604,388	266,206	996,929
Total-On Airport	\$567,938	\$10,704,250	\$13,910,049	\$19,581,462	\$44,763,699
<u>Off-Airport</u>					
TBD					0
TBD					0
TBD					0
Total-Off Airport			\$0	\$0	\$0
Grand Total	\$567,938	\$10,704,250	\$13,910,049	\$19,581,462	\$44,763,699

* Unaudited figures. Receipts of off-airport firms listed under airports served.

June

Jun-15

<u>On-Airport</u>	<u>Stewart</u> (SWF)	<u>LaGuardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
Advantage	***	440,833	548,838	478,707	1,468,378
Alamo	***	***	1,740,952	1,633,734	3,374,686
Avis	130,871	1,998,046	2,510,580	3,781,752	8,421,249
Budget	143,961	1,600,645	2,063,069	1,994,103	5,801,778
Dollar	***	669,986	1,564,740	1,250,870	3,485,596
Enterprise	88,069	1,724,035	1,438,821	2,214,144	5,465,069
Hertz	142,763	2,858,176	3,491,562	5,203,374	11,695,875
National	95,283	1,659,774	1,257,028	3,316,715	6,328,800
Payless	***	321,061	240,593	288,269	849,923
Thrifty	***	155,254	708,334	344,922	1,208,510
Total-On Airport	\$600,947	\$11,427,810	\$15,564,517	\$20,506,590	\$48,099,864
<u>Off- Airport</u>					
TBD					\$0
TBD					\$0
TBD					\$0
Total-Off Airport			\$0	\$0	\$0
Grand Total	\$600,947	\$11,427,810	\$15,564,517	\$20,506,590	\$48,099,864

* Unaudited figures. Receipts of off-airport firms listed under airports served.

July

Jul-15

	<u>Stewart</u> (SWF)	<u>LaGuardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	564,274	616,580	633,573	1,814,427
Alamo	***	***	2,505,830	2,115,906	4,621,736
Avis	157,255	2,345,867	3,169,597	4,476,593	10,149,312
Budget	200,822	2,082,107	2,928,166	2,617,915	7,829,010
Dollar	***	761,316	1,990,167	1,467,074	4,218,557
Enterprise	107,689	2,000,705	1,590,893	2,429,029	6,128,316
Hertz	136,671	3,018,720	4,118,048	5,511,633	12,785,072
National	98,552	1,883,777	1,495,120	3,606,019	7,083,468
Payless	***	389,134	339,061	285,838	1,014,033
Thrifty	***	194,530	862,597	\$335,147	\$1,392,274
Total-On Airport	\$700,989	\$13,240,430	\$19,616,059	\$23,478,727	\$57,036,205
<u>Off-Airport</u>					
TBD					\$0
TBD					\$0
TBD					\$0
Total-Off Airport			\$0	\$0	\$0
Grand Total	\$700,989	\$13,240,430	\$19,616,059	\$23,478,727	\$57,036,205

* Unaudited figures. Receipts of off-airport firms listed under airports served.

August

Aug-15

	<u>Stewart</u>	<u>LaGuardia (LGA)</u>	<u>Kennedy (JFK)</u>	<u>Newark (EWR)</u>	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	602,722	740,312	781,356	2,124,390
Alamo	***	***	3,377,144	2,393,151	5,770,295
Avis	179,281	2,597,647	3,618,951	4,409,582	10,805,461
Budget	232,437	2,126,406	3,256,556	2,528,678	8,144,077
Dollar	***	651,190	2,120,790	1,569,400	4,341,380
Enterprise	117,442	2,042,999	1,897,833	2,724,508	6,782,782
Hertz	164,533	3,236,045	5,006,882	5,468,090	13,875,550
National	110,030	2,165,761	1,944,858	3,483,109	7,703,758
Payless	***	407,411	260,778	259,247	927,436
Thrifty	***	140,806	831,799	342,243	1,314,848
Total-On Airport	\$803,723	\$13,970,987	\$23,055,903	\$23,959,364	\$61,789,977
<u>Off-site</u>					
FlightCar		***	***	6,222	6,222
TBD					0
TBD					0
Total-Off Airport			\$0	\$6,222	\$6,222
Grand Total	\$803,723	\$13,970,987	\$23,055,903	\$23,965,586	\$61,796,199

* Unaudited figures. Receipts of off-airport firms listed under airports served.

September

Sep-15

	<u>Stewart</u>	<u>LaGuardia (LGA)</u>	<u>Kennedy (JFK)</u>	<u>Newark (EWR)</u>	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	395,429	490,016	587,254	1,472,699
Alamo	***	***	1,967,182	1,780,026	3,747,208
Avis	126,490	1,807,780	2,250,557	3,507,054	7,691,881
Budget	118,397	1,430,744	1,852,359	1,687,760	5,089,260
Dollar	***	530,255	1,329,237	1,097,507	2,956,999
Enterprise	102,723	1,462,228	1,544,040	2,164,246	5,273,237
Hertz	132,150	2,627,089	3,452,330	4,803,924	11,015,493
National	78,109	1,756,775	1,187,465	3,080,147	6,102,496
Payless	***	298,924	175,789	221,840	696,553
Thrifty	***	150,682	553,771	295,073	999,526
Total-On Airport	\$557,869	\$10,459,906	\$14,802,746	\$19,224,831	\$45,045,352
<u>On & Off-Site</u>					
FlightCar	***	***	***	19,720	19,720
TBD					0
TBD					0
Total-Off Airport		\$0	\$0	\$19,720	\$19,720
Grand Total	\$557,869	\$10,459,906	\$14,802,746	\$19,244,551	\$45,065,072

* Unaudited figures. Receipts of off-airport firms listed under airports served.

*** Rental Car companies not at SWF or at Airport in column

Oct-15

	<u>Stewart</u>	<u>LaGuardia (LGA)</u>	<u>Kennedy (JFK)</u>	<u>Newark (EWR)</u>	<u>TOTAL</u>
Adv		429,192	487,022	622,298	1,538,512
Alamo	***	***	2,031,093	1,752,260	3,783,353
Avis	108,365	1,841,789	2,290,531	3,987,042	8,227,727
Budget	98,155	1,260,735	1,558,730	1,655,376	4,572,996
Dollar	***	461,011	1,203,101	1,133,445	2,797,557
Enterprise	103,795	1,504,383	1,583,252	2,423,619	5,615,549
Hertz	135,087	2,608,277	3,305,972	5,248,919	11,298,255
National	88,672	1,799,203	1,214,027	3,668,588	6,770,490
Payless	***	257,124	198,452	244,622	700,198
Thrifty	***	173,149	507,855	404,245	1,085,249
<u>Total on Airport</u>	<u>\$534,074</u>	<u>\$10,335,363</u>	<u>\$14,380,035</u>	<u>\$21,140,414</u>	<u>\$46,389,886</u>
<u>Off-Airport</u>					
FlightCar	***	***	***	14,370	14,370
TBD					0
TBD					0
<u>Total-Off Airport</u>		\$0	\$0	\$14,370	\$14,370
<u>Grand Total</u>	<u>\$534,074</u>	<u>\$10,335,363</u>	<u>\$14,380,035</u>	<u>\$21,154,784</u>	<u>\$46,404,256</u>

* Unaudited figures. Receipts of off-airport firms listed under airports served.

*** Rental Car companies not at SWF

November

Nov-15

	<u>Stewart</u>	<u>LaGuardia (LGA)</u>	<u>Kennedy (JFK)</u>	<u>Newark (EWR)</u>	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	394,227	510,236	607,350	1,511,813
Alamo	***	459,684	1,093,162	1,132,554	2,685,400
Avis	76,115	1,405,549	1,573,729	2,917,202	5,972,595
Budget	78,319	1,043,629	1,219,339	1,350,538	3,691,825
Dollar	***	433,458	825,253	751,457	2,010,168
Enterprise	69,431	1,167,232	1,298,846	1,948,402	4,483,911
Hertz	108,876	1,908,197	2,511,779	4,019,399	8,548,251
National	71,730	1,441,563	953,202	2,888,742	5,355,237
Payless	***	326,707	202,147	269,801	798,655
Thrifty	***	131,971	266,586	251,708	650,265
Total on Airport	\$404,471	\$8,712,217	\$10,454,279	\$16,137,153	\$35,708,120
<u>Off-Airport</u>					
FlightCar				\$ 12,839	\$ 12,839
TBD					0
TBD					0
Total-On Airport		\$0	\$0	\$12,839	\$12,839
Grand Total	\$404,471	\$8,712,217	\$10,454,279	\$16,149,992	\$35,720,959

* Unaudited figures. Receipts of off-airport firms listed under airports served.

*** Rental Car companies not at SWF

Dec-15

Dec-15

	<u>Stewart</u>	<u>LaGuardia (LGA)</u>	<u>Kennedy (JFK)</u>	<u>Newark (EWR)</u>	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	213,307	216,771	600,087	1,030,165
Alamo	***	464,442	997,097	962,374	2,423,913
Avis	71,408	1,192,965	1,489,180	2,884,484	5,638,037
Budget	67,495	934,317	1,218,169	1,292,742	3,512,723
Dollar	***	371,644	640,853	657,975	1,670,472
Enterprise	83,200	1,087,788	1,152,088	1,781,561	4,104,637
Hertz	120,296	1,647,144	2,118,751	3,625,332	7,511,523
National	63,816	1,261,705	824,289	2,770,707	4,920,517
Payless	***	276,694	199,502	251,703	727,899
Thrifty	***	106,490	204,427	254,055	564,972
Total on Airport	\$406,215	\$7,556,496	\$9,061,127	\$15,081,020	\$32,104,858
<u>Off-Airport</u>					
FlightCar				17,489	17,489
TBD					0
TBD					0
Total-On Airport		\$0	\$0	\$17,489	\$17,489
Grand Total	\$406,215	\$7,556,496	\$9,061,127	\$15,098,509	\$32,122,347