

**Olivencia, Mildred**

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**From:** cecilia.su@srsfund.com  
**Sent:** Wednesday, January 06, 2016 3:20 PM  
**To:** Olivencia, Mildred  
**Cc:** Torres-Rojas, Genara; Van Duyne, Sheree; Ng, Danny; Shalewitz, William  
**Subject:** Freedom of Information Online Request Form

Information:

First Name: Cecilia  
Last Name: Su  
Company: SRS  
Mailing Address 1: 1 Bryant Park 39th Floor  
Mailing Address 2:  
City: New York  
State: NY  
Zip Code: 10036  
Email Address: [cecilia.su@srsfund.com](mailto:cecilia.su@srsfund.com)  
Phone: 2125207918  
Required copies of the records: No

List of specific record(s):

Car rental revenue by brand by month for the past 6 months, for JFK, EWR, and LGA

**THE PORT AUTHORITY OF NY & NJ**

FOI Administrator

January 19, 2016

Ms. Cecilia Su  
SRS  
1 Bryant Park, 39th Floor  
New York, NY 10036

Re: Freedom of Information Reference No. 16590

Dear Ms. Su:

This is in response to your 1/6/2016 request, which has been processed under the Port Authority's Freedom of Information Code (the "Code", copy enclosed) for car rental revenue by brand by month for the past 6 months, for JFK, EWR, and LGA.

Material responsive to your request and available under the Code can be found on the Port Authority's website at <http://www.panynj.gov/corporate-information/foi/16590-O.pdf>. Paper copies of the available records are available upon request.

Please refer to the above FOI reference number in any future correspondence relating to your request.

Very truly yours,



Danny Ng  
FOI Administrator

Enclosure

*4 World Trade Center, 18th Floor  
150 Greenwich Street  
New York, NY 10007  
T: 212 435 3642 F: 212 435 7555*

November

Nov-15

	<u>Stewart</u>	<u>LaGuardia (LGA)</u>	<u>Kennedy (JFK)</u>	<u>Newark (EWR)</u>	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	394,227	510,236	607,350	1,511,813
Alamo	***	459,684	1,093,162	1,132,554	2,685,400
Avis	76,115	1,405,549	1,573,729	2,917,202	5,972,595
Budget	78,319	1,043,629	1,219,339	1,350,538	3,691,825
Dollar	***	433,458	825,253	751,457	2,010,168
Enterprise	69,431	1,167,232	1,298,846	1,948,402	4,483,911
Hertz	108,876	1,908,197	2,511,779	4,019,399	8,548,251
National	71,730	1,441,563	953,202	2,888,742	5,355,237
Payless	***	326,707	202,147	269,801	798,655
Thrifty	***	131,971	266,586	251,708	650,265
	<u>\$404,471</u>	<u>\$8,712,217</u>	<u>\$10,454,279</u>	<u>\$16,137,153</u>	<u>\$35,708,120</u>
<u>Off-Airport</u>					
FlightCar				\$ 12,839	\$ 12,839
TBD					0
TBD					0
Total-On Airport		\$0	\$0	\$12,839	\$12,839
Grand Total	<u>\$404,471</u>	<u>\$8,712,217</u>	<u>\$10,454,279</u>	<u>\$16,149,992</u>	<u>\$35,720,959</u>

\* Unaudited figures. Receipts of off-airport firms listed under airports served.  
 \*\*\* Rental Car companies not at SWF

October

Oct-15

	<u>Stewart</u>	<u>LaGuardia (LGA)</u>	<u>Kennedy (JFK)</u>	<u>Newark (EWR)</u>	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage		429,192	487,022	622,298	1,538,512
Alamo	***	***	2,031,093	1,752,260	3,783,353
Avis	108,365	1,841,789	2,290,531	3,987,042	8,227,727
Budget	98,155	1,260,735	1,558,730	1,655,376	4,572,996
Dollar	***	461,011	1,203,101	1,133,445	2,797,557
Enterprise	103,795	1,504,883	1,583,252	2,423,619	5,615,549
Hertz	135,087	2,608,277	3,305,972	5,248,919	11,298,255
National	88,672	1,799,203	1,214,027	3,668,588	6,770,490
Payless	***	257,124	198,452	244,622	700,198
Thrifty	***	173,149	507,855	404,245	1,085,249
	\$534,074	\$10,335,363	\$14,380,035	\$21,140,414	\$46,389,886
<u>Off-Airport</u>					
FlightCar	***	***	***	14,370	14,370
TBD					0
TBD					0
<u>Total-Off Airport</u>		\$0	\$0	\$14,370	\$14,370
<u>Grand Total</u>	<u>\$534,074</u>	<u>\$10,335,363</u>	<u>\$14,380,035</u>	<u>\$21,154,784</u>	<u>\$46,404,256</u>

\* Unaudited figures. Receipts of off-airport firms listed under airports served.

\*\*\* Rental Car companies not at SWF

September

Sep-15

	<u>Stewart</u>	<u>LaGuardia (LGA)</u>	<u>Kennedy (JFK)</u>	<u>Newark (EWR)</u>	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	395,429	490,016	587,254	1,472,699
Alamo	***	***	1,967,182	1,780,026	3,747,208
Avis	126,490	1,807,780	2,250,557	3,507,054	7,691,881
Budget	118,397	1,430,744	1,852,359	1,687,760	5,089,260
Dollar	***	530,255	1,329,237	1,097,507	2,956,999
Enterprise	102,723	1,462,228	1,544,040	2,164,246	5,273,237
Hertz	132,150	2,627,089	3,452,330	4,803,924	11,015,493
National	78,109	1,756,775	1,187,465	3,080,147	6,102,496
Payless	***	298,924	175,789	221,840	696,553
Thrifty	***	150,682	553,771	295,073	999,526
Total-On Airport	\$557,869	\$10,459,906	\$14,802,746	\$19,224,831	\$45,045,352
<u>On &amp; Off-Site</u>					
FlightCar	***	***	***	19,720	19,720
TBD					0
TBD					0
Total-Off Airport		\$0	\$0	\$19,720	\$19,720
Grand Total	\$557,869	\$10,459,906	\$14,802,746	\$19,244,551	\$45,065,072

\* Unaudited figures. Receipts of off-airport firms listed under airports served.

\*\*\* Rental Car companies not at SWF or at Airport in column

August

Aug-15

	<u>Stewart</u>	<u>LaGuardia (LGA)</u>	<u>Kennedy (JFK)</u>	<u>Newark (EWR)</u>	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	602,722	740,312	781,356	2,124,390
Alamo	***	***	3,377,144	2,393,151	5,770,295
Avis	179,281	2,597,647	3,618,951	4,409,582	10,805,461
Budget	232,437	2,126,406	3,256,556	2,528,678	8,144,077
Dollar	***	651,190	2,120,790	1,569,400	4,341,380
Enterprise	117,442	2,042,999	1,897,833	2,724,508	6,782,782
Hertz	164,533	3,236,045	5,006,882	5,468,090	13,875,550
National	110,030	2,165,761	1,944,858	3,483,109	7,703,758
Payless	***	407,411	260,778	259,247	927,436
Thrifty	***	140,806	831,799	342,243	1,314,848
Total-On Airport	\$803,723	\$13,970,987	\$23,055,903	\$23,959,364	\$61,789,977
<u>Off-site</u>					
FlightCar		***	***	6,222	6,222
TBD					0
TBD					0
Total-Off Airport			\$0	\$6,222	\$6,222
Grand Total	\$803,723	\$13,970,987	\$23,055,903	\$23,965,586	\$61,796,199

\* Unaudited figures. Receipts of off-airport firms listed under airports served.

July

Jul-15

	<u>Stewart</u>	<u>LaGuardia</u>	<u>Kennedy</u>	<u>Newark</u>	<u>TOTAL</u>
<u>On-Airport</u>	(SWF)	(LGA)	(JFK)	(EWR)	
Advantage	***	564,274	616,580	633,573	1,814,427
Alamo	***	***	2,505,830	2,115,906	4,621,736
Avis	157,255	2,345,867	3,169,597	4,476,593	10,149,312
Budget	200,822	2,082,107	2,928,166	2,617,915	7,829,010
Dollar	***	761,316	1,990,167	1,467,074	4,218,557
Enterprise	107,689	2,000,705	1,590,893	2,429,029	6,128,316
Hertz	136,671	3,018,720	4,118,048	5,511,633	12,785,072
National	98,552	1,883,777	1,495,120	3,606,019	7,083,468
Payless	***	389,134	339,061	285,838	1,014,033
Thrifty	***	194,530	862,597	\$335,147	\$1,392,274
<b>Total-On Airport</b>	<b>\$700,989</b>	<b>\$13,240,430</b>	<b>\$19,616,059</b>	<b>\$23,478,727</b>	<b>\$57,036,205</b>
<u>Off-Airport</u>					
TBD					\$0
TBD					\$0
TBD					\$0
<b>Total-Off Airport</b>			<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Grand Total</b>	<b>\$700,989</b>	<b>\$13,240,430</b>	<b>\$19,616,059</b>	<b>\$23,478,727</b>	<b>\$57,036,205</b>

\* Unaudited figures. Receipts of off-airport firms listed under airports served.

June

Jun-15

	<u>Stewart</u> (SWF)	<u>LaGuardia</u> (LGA)	<u>Kennedy</u> (JFK)	<u>Newark</u> (EWR)	<u>TOTAL</u>
<u>On-Airport</u>					
Advantage	***	440,833	548,838	478,707	1,468,378
Alamo	***	***	1,740,952	1,633,734	3,374,686
Avis	130,871	1,998,046	2,510,580	3,781,752	8,421,249
Budget	143,961	1,600,645	2,063,069	1,994,103	5,801,778
Dollar	***	669,986	1,564,740	1,250,870	3,485,596
Enterprise	88,069	1,724,035	1,438,821	2,214,144	5,465,069
Hertz	142,763	2,858,176	3,491,562	5,203,374	11,695,875
National	95,283	1,659,774	1,257,028	3,316,715	6,328,800
Payless	***	321,061	240,593	288,269	849,923
Thrifty	***	155,254	708,334	344,922	1,208,510
Total-On Airport	\$600,947	\$11,427,810	\$15,564,517	\$20,506,590	\$48,099,864
<u>Off- Airport</u>					
TBD					\$0
TBD					\$0
TBD					\$0
Total-Off Airport			\$0	\$0	\$0
Grand Total	\$600,947	\$11,427,810	\$15,564,517	\$20,506,590	\$48,099,864

\* Unaudited figures. Receipts of off-airport firms listed under airports served.