

Olivencia, Mildred

From: william.davison@ropesgray.com
Sent: Tuesday, July 28, 2015 2:39 PM
To: Olivencia, Mildred
Cc: Torres-Rojas, Genara; Van Duyne, Sheree; Ng, Danny
Subject: Freedom of Information Online Request Form

Information:

First Name: William
Last Name: Davison
Company: Ropes & Gray LLP
Mailing Address 1: 800 Boylston Street
Mailing Address 2: Prudential Tower
City: Boston
State: MA
Zip Code: 02199-3600
Email Address: william.davison@ropesgray.com
Phone: 617-951-7135
Required copies of the records: Yes

List of specific record(s):

For the period January 1, 2013 to the present, data showing: • Payments and/or amounts due from rental car companies operating out of Newark Liberty International Airport, including but not limited to, concession fees and taxes paid by each rental car company utilizing Newark Liberty International Airport, broken down by transaction • The price of each rental on which a tax or concession fee was paid, broken down by transaction and • The basis for determining the amount of any and all concession fees and taxes paid per transaction.

THE PORT AUTHORITY OF NY & NJ

FOI Administrator

August 19, 2015

Mr. William Davison
Ropes & Gray LLP
800 Boylston Street
Prudential Tower
Boston, MA 02199-3600

Re: Freedom of Information Reference No. 16190

Dear Mr. Davison:

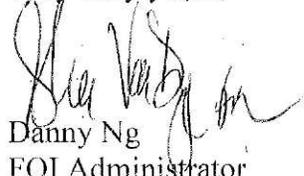
This is in response to your July 28, 2015 request, which has been processed under the Port Authority's Freedom of Information Code (the "Code", copy enclosed) for copies of the following records for the period January 1, 2013 to the present: Payments and/or amounts due from rental car companies operating out of Newark Liberty International Airport, including but not limited to, concession fees and taxes paid by each rental car company utilizing Newark Liberty International Airport, broken down by transaction. The price of each rental on which a tax or concession fee was paid, broken down by transaction and. The basis for determining the amount of any and all concession fees and taxes paid per transaction

Material responsive to your request and available under the Code can be found on the Port Authority's website at <http://www.panynj.gov/corporate-information/foi/16190-O.pdf>. Paper copies of the available records are available upon request.

Please be advised that we have searched our files and found no documents responsive to the remainder of the request.

Please refer to the above FOI reference number in any future correspondence relating to your request.

Very truly yours,



Danny Ng
FOI Administrator

Enclosure

*4 World Trade Center, 18th Floor
150 Greenwich Street
New York, NY 10007
T: 212 435 7348 F: 212 435 7555*

JAN

Jan-15

	<u>Newark</u>
	(EWR)
<u>On-Airport</u>	
Advantage	295,590
Alamo	843,625
Avis	2,540,298
Budget	948,769
Dollar	707,250
Enterprise	1,240,949
Hertz	3,453,866
National	2,214,200
Payless	176,266
Trifty	232,634
Total-On Airport	

FEB

Feb-15

On-Airport
Advantage
Alamo
Avis
Budget
Dollar
Enterprise
Hertz
National
Payless
Trifty

Newark

(EWR)

259,187
671,608
2,595,381
784,711
737,472
1,093,114
3,448,489
2,528,902
145,327
185,494

Mar

Mar-15

On-Airport

Advantage

Alamo

Avis

Budget

Dollar

Enterprise

Hertz

National

Payless

Thrifty

Newark

(EWR)

326,133

832,495

2,999,551

1,158,692

887,983

1,342,109

4,086,731

2,878,448

193,797

218,056

April

Apr-15

	<u>Newark</u>
<u>On-Airport</u>	(EWR)
Advantage	404,533
Alamo	1,081,291
Avis	3,427,439
Budget	1,359,423
Dollar	951,636
Enterprise	1,654,844
Hertz	4,674,289
National	3,069,569
Payless	168,847
Thrifty	197,301

May

May-15

	<u>Newark</u>
<u>On-Airport</u>	(EWR)
Advantage	440,388
Alamo	1,506,346
Avis	3,835,432
Budget	1,739,403
Dollar	1,133,386
Enterprise	2,145,638
Hertz	5,052,988
National	3,213,939
Payless	247,736
Thrifty	266,206

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Port Authority of NY & NJ 2014 Sales for Rental Cars by Airport

	<u>Newark</u>
<u>On-Airport</u>	
Avis	\$43,395,481
Budget	\$16,774,158
Dollar	\$17,101,994
Enterprise	\$27,688,997
Hertz	\$57,471,236
National	\$37,121,542
Payless	\$800,436
Total-On Airport	
<u>Off-Airport</u>	
Alamo	\$9,047,617
Thrifty	\$627,692
Advantage	\$3,740,726

JAN

Jan-14

	<u>Newark</u> (EWR)	<u>TOTAL</u>
<u>On-Airport</u>		
Avis	2,916,391	5,849,485
Budget	900,711	2,666,401
Dollar	1,055,433	2,376,036
Enterprise	1,622,523	3,410,333
Hertz	4,121,150	8,950,453
National	2,467,356	4,699,881
Payless		
Total-On Airport	<hr/> \$13,083,564	<hr/> \$27,952,589
 <u>Off-Site</u>		
Alamo	\$302,054	\$834,687
Trifty		\$288,356
Advantage	\$134,080	\$134,080

* Unaudited figures.

*** Rental Car companies not at SWF

FEB

Feb-14

<u>On-Airport</u>	<u>Newark</u>
	(EWR)
Avis	2,834,336
Budget	858,529
Dollar	840,062
Enterprise	1,483,923
Hertz	\$4,303,230
National	2,347,019
Payless	
 <u>Off-Site</u>	
Alamo	\$223,116
Trifty	
Advantage	178,530

Mar

Mar-14

	<u>Newark</u>
<u>On-Airport</u>	(EWR)
Avis	3,233,989
Budget	1,065,315
Dollar	1,024,320
Enterprise	1,972,278
Hertz	4,397,450
National	2,839,306
Payless	
 <u>Off-Site</u>	
Alamo	\$331,971
Thrifty	
Advantage	\$199,895

April

Apr-14

	<u>Newark</u>
<u>On-Airport</u>	(EWR)
Avis	\$3,352,098
Budget	1,271,876
Dollar	1,165,971
Enterprise	2,262,981
Hertz	4,530,764
National	2,987,047
Payless	
<u>Off-Site</u>	
Alamo	\$587,453
Thrifty	
Advantage	\$247,777

May

May-14

On-Airport

Newark
(EWR)

Avis	3,783,639
Budget	1,582,805
Dollar	1,379,007
Enterprise	2,547,268
Hertz	5,194,257
National	3,488,682
Payless	

Off-Airport

Alamo	\$624,855
Thrifty	
Advantage	\$372,517

June

Jun-14

On-Airport

Newark
(EWR)

Avis	4,103,708
Budget	1,785,466
Dollar	1,819,599
Enterprise	2,659,401
Hertz	5,298,100
National	3,499,935
Payless	

Off- Airport

Alamo	\$752,609
Thrifty	
Advantage	\$422,756

July

Jul-14

On-Airport

Newark
(EWR)

Avis	\$4,683,137
Budget	2,263,023
Dollar	1,941,735
Enterprise	3,232,278
Hertz	5,554,315
National	3,732,228
Payless	

Off-Airport

Alamo	\$958,163
Thrifty	
Advantage	\$548,807

August

Aug-14

	<u>Stewart</u>	<u>LaGuardia (LGA) Kennedy (JFK)</u>	<u>Newark (EWR)</u>
On-Airport			
Avis			\$4,759,880
Budget			2,153,286
Dollar			2,192,113
Enterprise			3,171,724
Hertz			5,572,753
National			3,732,943
Payless (partial Aug)			\$ 56,701
			<hr/>
			\$21,639,400
Off-site			
Alamo			\$1,335,607
Thrifty			
Advantage			\$595,436

September

Sep-14

On-Airport

Newark (EWR)

Avis	\$3,807,222
Budget	1,301,185
Dollar	2,576,578
Enterprise	2,576,578
Hertz	5,149,763
National	3,304,908
Payless	162,665

On & Off-Site

Alamo	\$1,080,425
Thrifty	
Advantage	\$250,979

Total-Off Airport

October

Oct-14

	<u>Newark (EWR)</u>
On-Airport	
Avis	\$4,079,000
Budget	\$1,394,760
Dollar	1,429,499
Enterprise	2,565,069
Hertz	5,537,380
National	3,611,255
Payless	204,829
Alamo	\$1,118,986
Thrifty	
Advantage	\$230,016
Total-On Airport	

November

Nov-14

On-Airport
Avis
Budget
Dollar
Enterprise
Hertz
National
Payless

Newark (EWR)

\$3,024,285
1,073,016
844,300
\$1,854,046
\$3,917,284
2,639,156
\$185,403

Alamo
Thrifty
Advantage

\$864,996
\$208,618
\$258,775

December

Dec-14

On-Airport
Avis
Budget
Dollar
Enterprise
Hertz
National
Payless

Newark (EWR)

\$2,817,796
1,124,186
833,377
1,740,928
\$3,894,790
2,471,707
\$190,838

Alamo
Thrifty
Advantage
Payless

\$867,382
\$419,074
\$301,158

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Port Authority of NY & NJ 2013 Sales for Rental Cars by Airport

	<u>Newark</u>
<u>On-Airport</u>	
Avis	\$42,963,442
Budget	\$17,308,114
Dollar	\$16,851,592
Enterprise	\$25,020,283
Hertz	\$78,635,767
National	\$34,408,723
<u>Off-Airport</u>	
Alamo	\$10,725,293
Thrifty	\$1,449,783
Advantage	\$2,666,036

JAN

Jan-13

On-Airport

Avis
Budget
Dollar
Enterprise
Hertz
National

Newark

(EWR)
3,256,003
1,105,083
790,874
1,578,625
4,358,991
2,367,053

Off-Site

Alamo
Trifty
Advantage

\$407,172
\$116,378

FEB

Feb-13

<u>On-Airport</u>	<u>Newark</u>
	(EWR)
Avis	3,295,986
Budget	846,931
Dollar	632,576
Enterprise	1,522,737
Hertz	\$3,971,896
National	2,398,150
<u>Off-Site</u>	
Alamo	\$286,898
Trifty	
Advantage	\$ 153,186

Mar

Mar-13

	<u>Stewart</u>	<u>Newark</u>
<u>On-Airport</u>	(SWF)	(EWR)
Avis	\$114,335	3,764,669
Budget	\$51,755	1,076,984
Dollar	***	968,641
Enterprise	71,349	1,785,456
Hertz	\$99,427	4,607,231
National	61,325	2,843,536
 <u>Off-Site</u>		
Alamo		\$369,074
Thrifty		
Advantage		\$256,848

April

Apr-13

On-Airport

Avis
Budget
Dollar
Enterprise
Hertz
National

Newark

(EWR)
\$3,554,416
1,069,309
1,102,006
1,822,198
4,828,977
2,835,277

Off-Site

Alamo
Thrifty
Advantage

\$476,657

\$221,899

May

May-13

	<u>Newark</u>
<u>On-Airport</u>	(EWR)
Avis	4,073,157
Budget	1,504,136
Dollar	1,432,977
Enterprise	2,283,089
Hertz	5,480,612
National	3,206,546
<u>Off-Airport</u>	
Alamo	\$770,503
Thrifty	
Advantage	\$285,889

June

Jun-13

On-Airport

Newark
(EWR)

Avis	4,117,127
Budget	1,707,815
Dollar	1,668,256
Enterprise	2,383,907
Hertz	5,683,397
National	3,130,244

Off- Airport

Alamo	\$757,507
Thrifty	
Advantage	\$262,195

July

Jul-13

	<u>Newark</u>
<u>On-Airport</u>	(EWR)
Avis	\$4,268,608
Budget	2,408,461
Dollar	2,025,320
Enterprise	2,552,747
Hertz	5,648,382
National	3,089,008
<u>Off-Airport</u>	
Alamo	\$1,202,026
Thrifty	
Advantage	\$365,803

August

Aug-13

Newark (EWR)

On-Airport

Avis	\$4,883,768
Budget	2,223,656
Dollar	2,003,340
Enterprise	2,654,172
Hertz	6,132,528
National	3,607,883

Off-site

Alamo	\$1,392,706
Thrifty	
Advantage	\$460,674

Total-Off Airport

September

Sep-13

On-Airport

Newark (EWR)

Avis	\$3,780,049
Budget	1,412,050
Dollar	1,652,234
Enterprise	2,182,966
Hertz	5,203,352
National	2,820,936

Off-Site

Alamo	\$917,016
Thrifty	
Advantage	\$346,894

October

Oct-13

On-Airport
Avis
Budget
Dollar
Enterprise
Hertz
National

Newark (EWR)

\$4,114,806
\$1,459,114
1,688,181
2,238,301
5,556,629
3,108,037

Off-Airport
Alamo
Thrifty
Advantage

\$825,718
\$276,943

November

Nov-13

	<u>Stewart</u>	<u>Newark (EWR)</u>
On-Airport		
Avis	\$81,454	\$3,283,298
Budget	\$47,270	1,043,793
Dollar	***	1,161,426
Enterprise	\$72,236	\$1,896,720
Hertz	\$96,976	\$4,486,815
National	\$49,910	2,596,777
Off- Airport		
Alamo		\$412,650
Thrifty		
Advantage		\$215,526

December

Dec-13

Newark (EWR)

On-Airport
Avis
Budget
Dollar
Enterprise
Hertz
National

\$3,227,247
1,221,715
1,175,642
2,119,365
\$4,518,296
2,405,276

Off-site

Alamo
Thrifty
Advantage

\$480,084
\$211,588