

**Olivencia, Mildred**

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**From:** william.davison@ropesgray.com  
**Sent:** Tuesday, July 28, 2015 1:56 PM  
**To:** Olivencia, Mildred  
**Cc:** Torres-Rojas, Genara; Van Duyne, Sheree; Ng, Danny  
**Subject:** Freedom of Information Online Request Form

Information:

First Name: William  
Last Name: Davison  
Company: Ropes & Gray LLP  
Mailing Address 1: 800 Boylston Street  
Mailing Address 2: Prudential Tower  
City: Boston  
State: MA  
Zip Code: 02199-3600  
Email Address: [william.davison@ropesgray.com](mailto:william.davison@ropesgray.com)  
Phone: 617-951-7135  
Required copies of the records: Yes

List of specific record(s):

For the period January 1, 2013 to the present, data showing: • Payments and/or amounts due from rental car companies operating out of John F. Kennedy International Airport, including but not limited to, concession fees and taxes paid by each rental car company utilizing John F. Kennedy International Airport, broken down by transaction • The price of each rental on which a tax or concession fee was paid, broken down by transaction and • The basis for determining the amount of any and all concession fees and taxes paid per transaction.

**THE PORT AUTHORITY OF NY & NJ**

*FOI Administrator*

August 19, 2015

Mr. William Davison  
Ropes & Gray LLP  
800 Boylston Street  
Prudential Tower  
Boston, MA 02199-3600

Re: Freedom of Information Reference No. 16189

Dear Mr. Davison:

This is in response to your July 28, 2015 request, which has been processed under the Port Authority's Freedom of Information Code (the "Code", copy enclosed) for copies of the following records for the period January 1, 2013 to the present, data showing: • Payments and/or amounts due from rental car companies operating out of John F. Kennedy International Airport, including but not limited to, concession fees and taxes paid by each rental car company utilizing John F. Kennedy International Airport, broken down by transaction • The price of each rental on which a tax or concession fee was paid, broken down by transaction and • The basis for determining the amount of any and all concession fees and taxes paid per transaction.

Material responsive to your request and available under the Code can be found on the Port Authority's website at <http://www.panynj.gov/corporate-information/foi/16189-O.pdf>. Paper copies of the available records are available upon request.

Please be advised that we have searched our files and found no documents responsive to the remainder of the request.

Please refer to the above FOI reference number in any future correspondence relating to your request.

Very truly yours,

  
Danny Ng  
FOI Administrator

Enclosure

*4 World Trade Center, 18th Floor  
150 Greenwich Street  
New York, NY 10007  
T: 212 435 7348 F: 212 435 7555*

JAN

Jan-15

On-Airport

Advantage

Alamo

Avis

Budget

Dollar

Enterprise

Hertz

National

Payless

Trifty

Kennedy

(JFK)

235,781

894,674

1,325,630

1,013,585

815,001

900,487

2,233,820

862,201

175,053

317,411

FEB

Feb-15

On-Airport

Kennedy

Advantage

(JFK)

202,378

Alamo

614,700

Avis

1,232,617

Budget

650,686

Dollar

766,765

Enterprise

623,030

Hertz

1,994,020

National

817,694

Payless

137,606

Trifty

227.010

Mar

Mar-15

<u>On-Airport</u>	<u>Kennedy</u>
<u>Advantage</u>	(JFK)
Alamo	310,786
Avis	720,146
Budget	1,416,924
Dollar	971,485
Enterprise	842,593
Hertz	925,856
National	2,291,185
Payless	897,684
Thrifty	219,831
	308.457

April

Apr-15

On-Airport

Advantage

Alamo

Avis

Budget

Dollar

Enterprise

Hertz

National

Payless

Thrifty

Kennedy

(JFK)

356,219

1,156,523

1,715,948

1,361,085

1,097,550

1,147,723

2,573,857

1,031,527

215,453

374.195

May

May-15

Kennedy

(JFK)

<u>On-Airport</u>	
Advantage	435,933
Alamo	1,535,540
Avis	2,275,067
Budget	1,637,147
Dollar	1,445,478
Enterprise	1,380,962
Hertz	3,201,092
National	1,162,974
Payless	231,468
Thrifty	604,388

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Port Authority of NY & NJ 2014 Sales for Rental Cars by Airport

	<u>Kennedy</u>
<u>On-Airport</u>	
Avis	\$25,029,588
Budget	\$17,193,807
Dollar	\$15,208,070
Enterprise	\$19,001,747
Hertz	\$40,407,903
National	\$18,046,346
Payless	\$759,144
<u>Off-Airport</u>	
Alamo	\$6,473,532
Thrifty	\$4,593,654
Advantage	\$601,322

JAN

Jan-14

Kennedy

On-Airport

Avis	\$1,518,081
Budget	1,117,072
Dollar	864,348
Enterprise	966,659
Hertz	2,570,012
National	\$1,001,724
Payless	

Off-Site

Alamo	\$532,633
Trifty	\$288,356
Advantage	

FEB

Feb-14

On-Airport

Avis	\$1,273,696
Budget	623,014
Dollar	649,295
Enterprise	841,791
Hertz	\$2,148,861
National	784,769
Payless	

Off-Site

Alamo	271,549
Trifty	179,159
Advantage	

Kennedy

(JFK)

Mar

Mar-14

On-Airport

Avis

Budget

Dollar

Enterprise

Hertz

National

Payless

Kennedy

(JFK)

\$1,545,730

845,425

807,473

1,111,271

\$2,391,280

1,008,580

Off-Site

Alamo

Thrifty

Advantage

\$470,206

\$225,101

April

Apr-14

On-Airport

Avis  
Budget  
Dollar  
Enterprise  
Hertz  
National  
Payless

Kennedy

(JFK)  
\$1,660,465  
\$1,282,316  
878,943  
1,261,252  
\$2,831,255  
1,140,432

Off-Site

Alamo  
Thrifty  
Advantage

\$819,945  
\$256,298

May

May-14

Kennedy  
(JFK)

On-Airport

Avis	2,119,109
Budget	1,301,978
Dollar	1,145,173
Enterprise	1,653,456
Hertz	3,510,848
National	1,420,621
Payless	

Off-Airport

Alamo	\$874,080
Thrifty	\$293,629
Advantage	

June

Jun-14

<u>On-Airport</u>	<u>LaGuardia</u> (LGA)	<u>Kennedy</u> (JFK)
Avis	\$2,229,992	\$2,343,092
Budget	1,674,204	1,754,414
Dollar	777,102	1,333,225
Enterprise	\$1,551,324	1,854,362
Hertz	\$2,950,372	\$3,578,804
National	1,697,034	1,452,302
Payless		
 <u>Off- Airport</u>		
Alamo		\$817,358
Thrifty		\$418,055
Advantage		

July

Jul-14

Kennedy  
(JFK)

On-Airport

Avis	\$3,191,565
Budget	2,607,634
Dollar	1,968,480
Enterprise	2,324,301
Hertz	4,223,202
National	2,266,793
Payless	

Off-Airport

Alamo	\$579,385
Thrifty	\$507,098
Advantage	

August

Aug-14

Kennedy (JFK)

On-Airport

Avis	\$3,930,961
Budget	2,816,625
Dollar	2,485,374
Enterprise	2,597,120
Hertz	4,772,737
National	3,150,498
Payless (partial Aug)	39,506

Off-site

Alamo	\$293,381
Thrifty	\$488,369
Advantage	

September

Sep-14

Kennedy (JFK)

On-Airport

Avis	\$2,300,893
Budget	1,470,020
Dollar	1,653,851
Enterprise	2,151,049
Hertz	\$3,689,740
National	1,978,521
Payless	<u>139,015</u>

On & Off-Site

Alamo	\$44,049
Thrifty	\$341,579
Advantage	\$37,864

October

Oct-14

Kennedy (JFK)

On-Airport

Avis

Budget

Dollar

Enterprise

Hertz

National

Payless

\$2,153,802

\$1,242,998

1,507,806

1,862,327

\$3,621,356

1,754,866

179,617

Alamo

Thrifty

Advantage

\$305,406

\$404,331

\$155,821

November

Nov-14

Kennedy (JFK)

On-Airport

Avis

\$1,538,001

Budget

1,009,265

Dollar

954,719

Enterprise

\$1,222,233

Hertz

2,511,779

National

1,135,008

Payless

\$177,536

\$614,989

Alamo

Thrifty

\$53,633

\$294,272

Advantage

\$193,825

\$190,866

December

Dec-14

Kennedy (JFK)

On-Airport

Avis	\$1,454,193
Budget	1,123,046
Dollar	959,383
Enterprise	1,155,926
Hertz	2,403,660
National	952,232
Payless	\$223,470

Alamo	\$850,551
Thrifty	\$316,956
Advantage	\$216,771
Payless	

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Port Authority of NY & NJ 2013 Sales for Rental Cars by Airport

	<u>Kennedy</u>
<u>On-Airport</u>	
Avis	\$22,691,633
Budget	\$16,922,665
Dollar	\$14,030,142
Enterprise	\$15,460,832
Hertz	\$45,100,259
National	\$16,457,863
<u>Off-Airport</u>	
Alamo	\$8,270,005
Thrifty	\$3,926,177
Advantage	\$765,385

JAN

Jan-13

Kennedy

(JFK)

On-Airport

Avis

\$1,488,838

Budget

1,026,917

Dollar

748,876

Enterprise

1,058,735

Hertz

3,024,164

National

\$1,130,227

Off-Site

Alamo

\$469,200

Trifty

\$198,022

Advantage

FEB

Feb-13

<u>On-Airport</u>	<u>Kennedy</u>
Avis	(JFK)
Budget	\$1,271,179
Dollar	607,399
Enterprise	719,629
Hertz	937,838
National	\$2,440,832
	949,431
 <u>Off-Site</u>	
Alamo	319,545
Trifty	147,433
Advantage	

Mar

Mar-13

On-Airport

Avis

Budget

Dollar

Enterprise

Hertz

National

Kennedy

(JFK)

\$1,565,182

889,216

771,407

1,106,706

\$2,757,760

1,164,899

Off-Site

Alamo

Thrifty

Advantage

\$444,488

\$212,313

April

Apr-13

On-Airport

Avis

Budget

Dollar

Enterprise

Hertz

National

Kennedy

(JFK)

\$1,587,653

\$1,005,593

811,529

993,983

\$2,957,690

1.170.760

Off-Site

Alamo

Thrifty

Advantage

\$527,895

\$230,944

May

May-13

On-Airport

Kennedy  
(JFK)

Avis	1,920,718
Budget	1,431,404
Dollar	1,042,271
Enterprise	1,173,514
Hertz	3,372,704
National	1,269,476

Off-Airport

Alamo	\$817,000
Thrifty	\$335,256
Advantage	

June

Jun-13

On-Airport

Kennedy  
(JFK)

Avis	\$2,199,987
Budget	1,560,216
Dollar	1,198,764
Enterprise	1,426,288
Hertz	\$3,755,325
National	1,452,718

Off- Airport

Alamo	\$898,548
Thrifty	\$398,001
Advantage	

Total-Off Airport

July

Jul-13

On-Airport

Kennedy

(JFK)

Avis	\$2,894,368
Budget	2,722,639
Dollar	1,741,278
Enterprise	1,686,438
Hertz	4,199,752
National	1,927,784

Off-Airport

Alamo	\$1,469,888
Thrifty	\$600,174
Advantage	

August

Aug-13

Kennedy (JFK)

On-Airport

Avis	\$3,160,390
Budget	2,700,283
Dollar	2,225,428
Enterprise	1,774,085
Hertz	4,786,382
National	2,290,702

Off-site

Alamo	\$1,496,272
Thrifty	\$519,848
Advantage	

September

Sep-13

On-Airport

Kennedy (JFK)

Avis	\$2,138,298
Budget	1,592,864
Dollar	1,343,100
Enterprise	1,485,985
Hertz	\$3,689,076
National	1,542,946

Off-Site

Alamo	\$1,024,039
Thrifty	\$409,983
Advantage	

October

Oct-13

Kennedy (JFK)

On-Airport

Avis

\$2,094,475

Budget

\$1,361,610

Dollar

1,361,419

Enterprise

1,485,839

Hertz

\$3,571,758

National

1,421,272

Off-Airport

Alamo

\$942,658

Thrifty

\$463,401

Advantage

November

Nov-13

Kennedy (JFK)

On-Airport  
Avis  
Budget  
Dollar  
Enterprise  
Hertz  
National

\$1,445,313  
829,578  
957,397  
\$1,111,626  
2,710,193  
1,021,189

Off- Airport  
Alamo  
Thrifty  
Advantage

\$431,425  
\$309,663

December

Dec-13

Kennedy (JFK)

On-Airport

Avis

\$1,658,096

Budget

1,195,137

Dollar

984,624

Enterprise

1,219,795

Hertz

2,804,412

National

1,116,459

Off-site

Alamo

\$584,205

Thrifty

\$293,318

Advantage