

Olivencia, Mildred

From: johndmaus@cox.net
Sent: Thursday, July 23, 2015 8:31 PM
To: Olivencia, Mildred
Cc: Torres-Rojas, Genara; Van Duyne, Sheree; Ng, Danny
Subject: Freedom of Information Online Request Form

Information:

First Name: John
Last Name: Maus
Company: Maus Associates LLC
Mailing Address 1: 9413 S 73rd E Pl
Mailing Address 2:
City: Tulsa
State: OK
Zip Code: 74133
Email Address: johndmaus@cox.net
Phone: 918 605 8089
Required copies of the records: No

List of specific record(s):

Dear Sirs or Madam: I would like the Newark on-airport revenue by month, by rental car operator for 2013, 2014 and YTD for 2015. Also, if applicable, the Newark off-airport revenue by month, by rental car operator for 2013, 2014, and YTD 2015.

THE PORT AUTHORITY OF NY & NJ

FOI Administrator

August 17, 2015

Mr. John Maus
Maus Association LLC
9413 S 73rd E Pl
Tulsa, OK 74133

Re: Freedom of Information Reference No. 16180

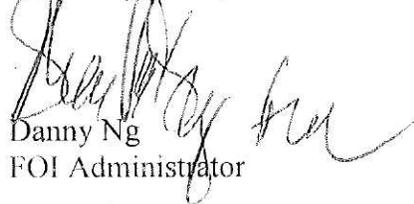
Dear Mr. Maus:

This is in response to your July 23, 2015 request, which has been processed under the Port Authority's Freedom of Information Code (the "Code", copy enclosed) for copies of Newark on-airport revenue by month, by rental car operator for 2013, 2014 and YTD for 2015. Also, if applicable, the Newark off-airport revenue by month, by rental car operator for 2013, 2014, and YTD 2015.

Material responsive to your request and available under the Code can be found on the Port Authority's website at <http://www.panynj.gov/corporate-information/foi/16180-O.pdf>. Paper copies of the available records are available upon request.

Please refer to the above FOI reference number in any future correspondence relating to your request.

Very truly yours,



Danny Ng
FOI Administrator

Enclosure

*4 World Trade Center, 18th Floor
150 Greenwich Street
New York, NY 10007
T: 212 435 7348 F: 212 435 7555*

8/5/2015 17:11

Port Authority of NY & NJ 2013 Sales for Rental Cars by Airport

Newark

On-Airport

Avis	\$42,963,442
Budget	\$17,308,114
Dollar	\$16,851,592
Enterprise	\$25,020,283
Hertz	\$78,635,767
National	\$34,408,723

Off-Airport

Alamo	\$10,725,293
Thrifty	\$1,449,783
Advantage	\$2,666,036

JAN

Jan-13

On-Airport

Avis
Budget
Dollar
Enterprise
Hertz
National

Newark

(EWR)

3,256,003
1,105,083
790,874
1,578,625
4,358,991
2,367,053

Off-Site

Alamo
Trifty
Advantage

\$407,172

\$116,378

FEB

Feb-13

On-Airport

Avis
Budget
Dollar
Enterprise
Hertz
National

Newark

(EWR)

3,295,986
846,931
632,576
1,522,737
\$3,971,896
2,398,150

Off-Site

Alamo
Trifty
Advantage

\$286,898

\$ 153,186

Mar

Mar-13

On-Airport

Avis
Budget
Dollar
Enterprise
Hertz
National

Newark
(EWR)
3,764,669
1,076,984
968,641
1,785,456
4,607,231
2,843,536

Off-Site

Alamo
Thrifty
Advantage

\$369,074
\$256,848

April

Apr-13

On-Airport

Avis
Budget
Dollar
Enterprise
Hertz
National

Newark
(EWR)
\$3,554,416
1,069,309
1,102,006
1,822,198
4,828,977
2,835,277

Off-Site

Alamo
Thrifty
Advantage

\$476,657
\$221,899

May

May-13

On-Airport

Newark
(EWR)

Avis	4,073,157
Budget	1,504,136
Dollar	1,432,977
Enterprise	2,283,089
Hertz	5,480,612
National	3,206,546

Off-Airport

Alamo	\$770,503
Thrifty	
Advantage	\$285,889

June

Jun-13

On-Airport

Newark
(EWR)

Avis	4,117,127
Budget	1,707,815
Dollar	1,668,256
Enterprise	2,383,907
Hertz	5,683,397
National	3,130,244

Off- Airport

Alamo	\$757,507
Thrifty	
Advantage	\$262,195

July

Jul-13

On-Airport

Newark
(EWR)

Avis	\$4,268,608
Budget	2,408,461
Dollar	2,025,320
Enterprise	2,552,747
Hertz	5,648,382
National	3,089,008

Off-Airport

Alamo	\$1,202,026
Thrifty	
Advantage	\$365,803

August

Aug-13

On-Airport

Newark (EWR)

Avis	\$4,883,768
Budget	2,223,656
Dollar	2,003,340
Enterprise	2,654,172
Hertz	6,132,528
National	3,607,883

Off-site

Alamo	\$1,392,706
Thrifty	
Advantage	\$460,674

September

Sep-13

On-Airport

Newark (EWR)

Avis	\$3,780,049
Budget	1,412,050
Dollar	1,652,234
Enterprise	2,182,966
Hertz	5,203,352
National	2,820,936

Off-Site

Alamo	\$917,016
Thrifty	
Advantage	\$346,894
Total-Off Airport	\$1,263,910

October

Oct-13

On-Airport
Avis
Budget
Dollar
Enterprise
Hertz
National

Newark (EWR)

\$4,114,806
\$1,459,114
1,688,181
2,238,301
5,556,629
3,108,037

Off-Airport
Alamo
Thrifty
Advantage

\$825,718
\$276,943

November

Nov-13

On-Airport
Avis
Budget
Dollar
Enterprise
Hertz
National

Newark (EWR)

\$3,283,298
1,043,793
1,161,426
\$1,896,720
\$4,486,815
2,596,777

Off- Airport
Alamo
Thrifty
Advantage

\$412,650
\$215,526

December

Dec-13

	<u>Newark (EWR)</u>
On-Airport	
Avis	\$3,227,247
Budget	1,221,715
Dollar	1,175,642
Enterprise	2,119,365
Hertz	\$4,518,296
National	2,405,276
Off-site	
Alamo	\$480,084
Thrifty	
Advantage	\$211,588

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Port Authority of NY & NJ 2014 Sales for Rental Cars by Airport

	<u>Newark</u>
<u>On-Airport</u>	
Avis	\$43,395,481
Budget	\$16,774,158
Dollar	\$17,101,994
Enterprise	\$27,688,997
Hertz	\$57,471,236
National	\$37,121,542
Payless	\$800,436
<u>Off-Airport</u>	
Alamo	\$9,047,617
Thrifty	\$627,692
Advantage	\$3,740,726

JAN

Jan-14

<u>On-Airport</u>	<u>Newark</u>
Avis	(EWR) 2,916,391
Budget	900,711
Dollar	1,055,433
Enterprise	1,622,523
Hertz	4,121,150
National	2,467,356
Payless	
 <u>Off-Site</u>	
Alamo	\$302,054
Trifty	
Advantage	\$134,080

FEB

Feb-14

On-Airport

Avis
Budget
Dollar
Enterprise
Hertz
National
Payless

Newark

(EWR)

2,834,336
858,529
840,062
1,483,923
\$4,303,230
2,347,019

Off-Site

Alamo
Trifty
Advantage

\$223,116

178,530

Mar

Mar-14

On-Airport

Avis
Budget
Dollar
Enterprise
Hertz
National
Payless

Newark

(EWR)

3,233,989
1,065,315
1,024,320
1,972,278
4,397,450
2,839,306

Off-Site

Alamo
Thrifty
Advantage

\$331,971
\$199,895

April

Apr-14

On-Airport

Avis
Budget
Dollar
Enterprise
Hertz
National
Payless

Newark

(EWR)

\$3,352,098
1,271,876
1,165,971
2,262,981
4,530,764
2,987,047

Off-Site

Alamo
Thrifty
Advantage

\$587,453

\$247,777

May

May-14

	<u>Newark</u>
<u>On-Airport</u>	(EWR)
Avis	3,783,639
Budget	1,582,805
Dollar	1,379,007
Enterprise	2,547,268
Hertz	5,194,257
National	3,488,682
Payless	
 <u>Off-Airport</u>	
Alamo	\$624,855
Thrifty	
Advantage	\$372,517

June

Jun-14

<u>On-Airport</u>	<u>Newark</u> (EWR)
Avis	4,103,708
Budget	1,785,466
Dollar	1,819,599
Enterprise	2,659,401
Hertz	5,298,100
National	3,499,935
Payless	
 <u>Off- Airport</u>	
Alamo	\$752,609
Thrifty	
Advantage	\$422,756

July

Jul-14

	<u>Kennedy</u>	<u>Newark</u>
<u>On-Airport</u>	(JFK)	(EWR)
Avis	\$3,191,565	\$4,683,137
Budget	2,607,634	2,263,023
Dollar	1,968,480	1,941,735
Enterprise	2,324,301	3,232,278
Hertz	4,223,202	5,554,315
National	2,266,793	3,732,228
Payless		
 <u>Off-Airport</u>		
Alamo	\$579,385	\$958,163
Thrifty	\$507,098	
Advantage		\$548,807

August

Aug-14

On-Airport

Newark (EWR)

Avis	\$4,759,880
Budget	2,153,286
Dollar	2,192,113
Enterprise	3,171,724
Hertz	5,572,753
National	3,732,943
Payless (partial Aug)	\$ 56,701

Off-site

Alamo	\$1,335,607
Thrifty	
Advantage	\$595,436

September

Sep-14

On-Airport

Newark (EWR)

Avis	\$3,807,222
Budget	1,301,185
Dollar	2,576,578
Enterprise	2,576,578
Hertz	5,149,763
National	3,304,908
Payless	162,665

On & Off-Site

Alamo	\$1,080,425
Thrifty	
Advantage	\$250,979

October

Oct-14

	<u>Newark (EWR)</u>
On-Airport	
Avis	\$4,079,000
Budget	\$1,394,760
Dollar	1,429,499
Enterprise	2,565,069
Hertz	5,537,380
National	3,611,255
Payless	<u>204,829</u>
Alamo	\$1,118,986
Thrifty	
Advantage	\$230,016

November

Nov-14

	<u>Newark (EWR)</u>
On-Airport	
Avis	\$3,024,285
Budget	1,073,016
Dollar	844,300
Enterprise	\$1,854,046
Hertz	\$3,917,284
National	2,639,156
Payless	\$185,403
Alamo	\$864,996
Thrifty	\$208,618
Advantage	\$258,775

December

Dec-14

	<u>Stewart</u>	<u>LaGuardia (LGA)</u>	<u>Kennedy (JFK)</u>	<u>Newark (EWR)</u>	<u>TOTAL</u>
On-Airport					
Avis	\$85,509	\$1,260,705	\$1,454,193	\$2,817,796	\$5,618,203
Budget	62,107	959,250	1,123,046	1,124,186	\$3,268,589
Dollar	***	437,527	959,383	833,377	\$2,230,287
Enterprise	\$67,275	1,198,010	1,155,926	1,740,928	\$4,162,139
Hertz	\$80,169	1,810,384	2,403,660	\$3,894,790	\$8,189,003
National	\$71,593	1,109,027	952,232	2,471,707	\$4,604,559
Payless		\$227,473	\$223,470	\$190,838	\$641,781
Alamo			\$850,551	\$867,382	\$1,717,933
Thrifty		\$61,475	\$316,956	\$419,074	\$736,030
Advantage		\$213,307	\$216,771	\$301,158	\$301,158
Payless					
		\$274,782	\$1,384,278	\$1,587,614	\$2,971,892

JAN

Jan-15

<u>On-Airport</u>	<u>Kennedy</u>	<u>Newark</u>
	(JFK)	(EWR)
Advantage	235,781	295,590
Alamo	894,674	843,625
Avis	1,325,630	2,540,298
Budget	1,013,585	948,769
Dollar	815,001	707,250
Enterprise	900,487	1,240,949
Hertz	2,233,820	3,453,866
National	862,201	2,214,200
Payless	175,053	176,266
Trifty	317,411	232,634

Off-Airport

TBD

TBD

TBD

FEB

Feb-15

On-Airport

Advantage

Alamo

Avis

Budget

Dollar

Enterprise

Hertz

National

Payless

Trifty

Newark

(EWR)

259,187

671,608

2,595,381

784,711

737,472

1,093,114

3,448,489

2,528,902

145,327

185,494

\$11,333,396

Off-Airport

TBD

TBD

TBD

Mar

Mar-15

<u>On-Airport</u>	<u>Newark</u>
	(EWR)
Advantage	326,133
Alamo	832,495
Avis	2,999,551
Budget	1,158,692
Dollar	887,983
Enterprise	1,342,109
Hertz	4,086,731
National	2,878,448
Payless	193,797
Thrifty	218,056

Off-Airport

TBD

TBD

TBD

April

Apr-15

	<u>Newark</u>
<u>On-Airport</u>	(EWR)
Advantage	404,533
Alamo	1,081,291
Avis	3,427,439
Budget	1,359,423
Dollar	951,636
Enterprise	1,654,844
Hertz	4,674,289
National	3,069,569
Payless	168,847
Thrifty	197,301

Off-Site

TBD
TBD
TBD

May

May-15

	<u>Newark</u>
<u>On-Airport</u>	(EWR)
Advantage	440,388
Alamo	1,506,346
Avis	3,835,432
Budget	1,739,403
Dollar	1,133,386
Enterprise	2,145,638
Hertz	5,052,988
National	3,213,939
Payless	247,736
Thrifty	266,206

Off-Airport

TBD

TBD

TBD