

**Torres Rojas, Genara**

*FOIA 12/19/12*

**From:** matt@gosalt.com  
**Sent:** Wednesday, December 19, 2012 2:51 PM  
**To:** Duffy, Daniel  
**Cc:** Torres Rojas, Genara; Van Duyne, Sheree  
**Subject:** Freedom of Information Online Request Form

**Information:**

**First Name:** Matt  
**Last Name:** Schneider  
**Company:** Schoenberg Salt  
**Mailing Address 1:** 381 Sunrise Highway Suite 303  
**Mailing Address 2:**  
**City:** Lynbrook  
**State:** NY  
**Zip Code:** 11563  
**Email Address:** [matt@gosalt.com](mailto:matt@gosalt.com)  
**Phone:** 8002215105  
**Required copies of the records:** Yes

**List of specific record(s):**

Bid 4600007025 - Sodium Acetate SolidPrilled Bid 4600006996 - Snow Removal EWR Bid 4600008002 - Urea Services to S.I Ferry Contract 30204 - Ice Melt Products - PATH Contract 29151 - Ice Melt Products - PATH

**THE PORT AUTHORITY OF NY & NJ**

*FOI Administrator*

February 1, 2013

Mr. Matt Schneider  
Schoenberg Salt  
381 Sunrise Highway, Suite 303  
Lynbrook, NY 11563

Re: Freedom of Information Reference No. 13645

Dear Mr. Schneider:

This is a response to your December 19, 2012 request, which has been processed under the Port Authority's Freedom of Information Code (the "Code") for copies of bid tabulation related to Bid No. 4600007025 - Sodium Acetate Solid Prilled, Bid No. 4600006996 - Snow Removal EWR, Bid No. 4600008002 - Urea Services to S.I. Ferry Contract No. 30204 - Ice melt Products - PATH Contract No. 29151 - Ice Melt Products - PATH.

Material responsive to your request and available under the Code can be found on the Port Authority's website at <http://www.panynj.gov/corporate-information/foi/13645-C.pdf>.

Please refer to the above FOI reference number in any future correspondence relating to your request.

Very truly yours,



Ann L. Qureshi  
FOI Administrator

**POTASSIUM ACETATE LIQUID**

	<b>Bidder's Name</b>	<b>Primary Supplier</b>	<b>Secondary Supplier</b>
1	<b>GENERAL ATOMICS INT'L</b>	\$ 6,613,800.00	\$ 813,450.00
2	<b>CLARIANT CORPORATION</b>	\$ 7,227,000.00	No Bid
3	<b>OCTAGON PROCESS, L.L.C.</b>	\$ 7,113,800.00	\$ 845,250.00
4	<b>CP INDUSTRIES</b>	\$ 16,011,800.00	\$ 1,998,970.00

**SODIUM ACETATE (SOLID/PRILLED)**

1	<b>GENERAL ATOMICS INT'L</b>	\$ 11,198,340.00	
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**PROPYLENE GLYCOL / POTASSIUM ACETATE LIQUID MIX**

1	<b>OCTAGON PROCESS</b>	\$ 3,491,400.00	
2	<b>CP INDUSTRIES</b>	\$ 7,068,600.00	