

***John F. Kennedy International and
LaGuardia Airports
Security Guard Services***

Security Guard Services

Duties

- Fixed Posts
- Scheduled Patrols
- Monitoring Video Surveillance

Deployment

- Operations Areas Access Control
- Construction Sites
- Employee/Public Parking Lots
- Security ID Card Office

Qualifications

- Licensed
- Criminal History Checks
- Appropriate Training



Procurement Process

Process

- Publicly Advertised
- Two-Step Evaluation
- 11 Proposals Met Pre-Requisites
- 3 Proposals Qualified to Bid

Evaluation Criteria

- Experience – 40%
- Management Approach – 30%
- Staffing Management – 30%



FJC Security Services

Highly Qualified at Lowest Cost

- Extensive Background Screening
- High Employee Retention Rate
- \$10 million Lower than Next Bid

Relevant Experience

- NY Metropolitan Area
- One with PA for 12 Facilities, Including EWR, PATH and GW Bridge



Contract Terms – FJC Security Services

Four-Year Base Contract

→ \$108.9 Million Over a 4-Year Term

Option Periods

→ Two 2-Year Renewal Options

→ 120-day Extension

→ CPI Adjustments Capped at 3% Each Year within the Option Periods

